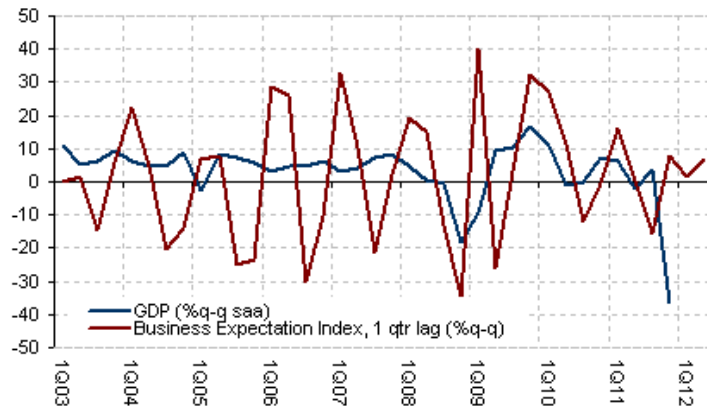


For 2012, we expect Thailand to stage a strong V-shaped economic recovery (Fig 1) in the wake of last year's devastating floods, led by investments in large-scale reconstruction efforts.

Nonetheless, inflationary pressures remain elevated on the back of rising oil prices as well as the recent hike in minimum wage.

At this juncture, Bank of Thailand is unlikely to cut rates in the near term in view of an improved economic outlook as well as increased inflationary pressures.

Fig 1. Leading indicator points to a strong recovery



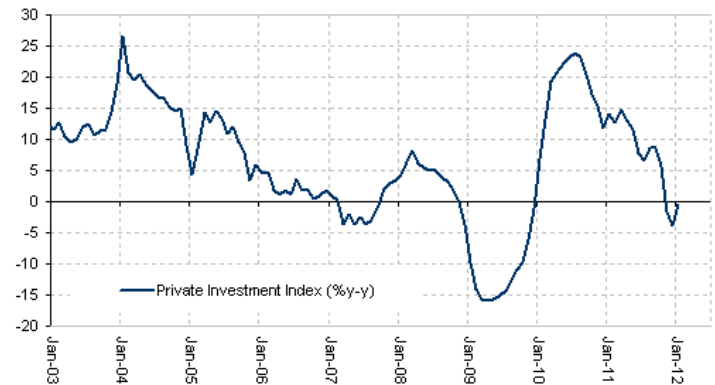
Source: CEIC, PSR est.

### A strong economic rebound in 2012

We expect the Thailand economy to rebound to around 4.5% in 2012, from 0.1% in the preceding year on the back of a strong recovery in domestic demand as well as a low base effect. This takes into account the following factors.

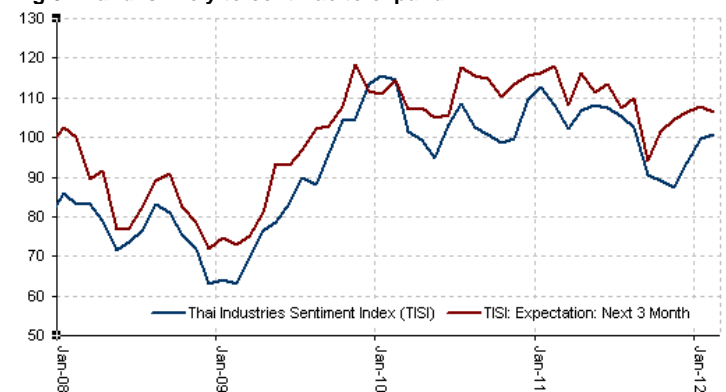
- First, government expenditure and private investment will increase due to large-scale reconstruction efforts. Specifically, the government plans to undertake a THB 300bn water management and flood prevention schemes around the Chao Phraya River basin. Businesses will purchase new machinery and equipment while households will also contribute to residential investment when they reconstruct their homes. In January, private investment grew by 0.64% m-m saa, reversing from four consecutive months of sequential contraction on the back of healthy domestic cement sales (to facilitate reconstruction efforts) as well as machinery investment. On a y-y basis, private investment declined at the slowest pace in 3 months (-0.4%) (Fig 2). Looking ahead, private investment is likely to continue to expand, following a sustained improvement in the Thai Industrial Sentiment Index which climbed to a 6-month high in February (Fig 3).

Fig 2. Private investment is recovering



Source: CEIC, PSR est.

Fig 3. ...and is likely to continue to expand.

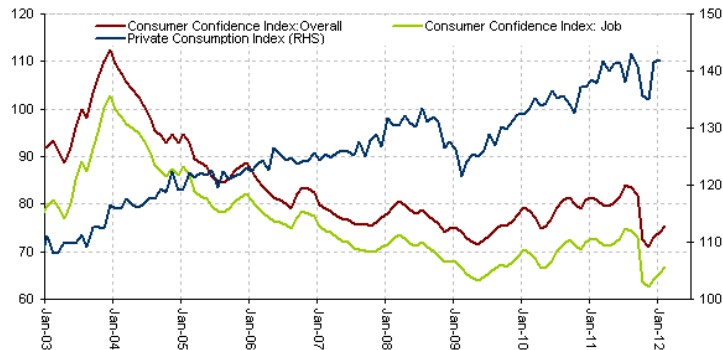


Source: CEIC

- Second, private consumption expenditure will register gains as consumer confidence recovers and labour market normalises in the aftermath of the severe flood disaster. Specifically, private consumption grew by 1.6% m-m saa in January while consumer confidence improved for the third consecutive month, up almost 6.3% in February from last November's trough. Consumer confidence on the overall economy as well as the labour market has also recovered around 8% since the devastating October Thai floods (Fig 4). Furthermore, household consumption should stand to benefit from a slew of government assistance measures such as direct compensation and tax allowances.

5 April 2012

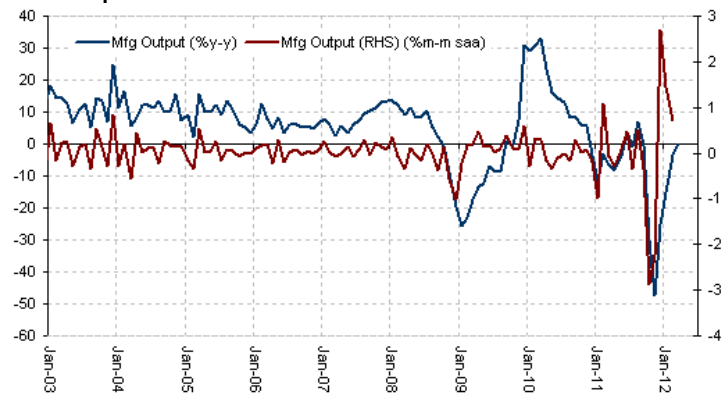
**Fig 4. Household consumption has picked up and is expected to receive a boost from increased consumer confidence and improving labour market.**



Source: CEIC

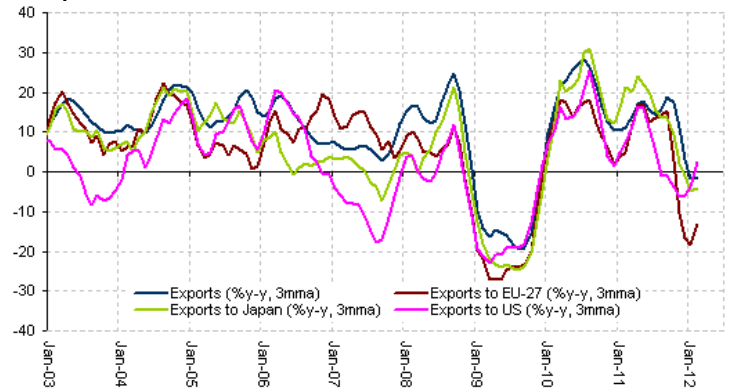
- Third, a modest recovery in exports, barring strong external headwinds. According to Bank of Thailand's recent business survey, manufacturing industries that are severely hit by the floods (such as the autos and electronics) are expected to gradually resume to pre-flood production levels by 3Q12, consequently leading to a recovery in exports. In Jan-Feb, manufacturing production continued to decline by 9.2%, albeit at a slower pace compared to 4Q11 (-34%) as flood-hit factories begin to slowly resume production (Fig 5). On the external front, exports grew at a tepid pace of 1.1% in Jan-Feb, reversing from the contraction of 2.9% in 4Q11 as global demand improved. Looking ahead, exports have and should continue to benefit from the resilient ASEAN demand as well as improving US demand. Manufacturing production will rebound as plants resumed operations and supply-chain disruptions eased in the wake of the Thailand floods.

**Fig 5. Manufacturing production picked up as factories gradually resume operations**



Source: CEIC, PSR est.

**Fig 6. ...though weak external demand still pose significant headwinds to exports.**



Source: CEIC, PSR est.

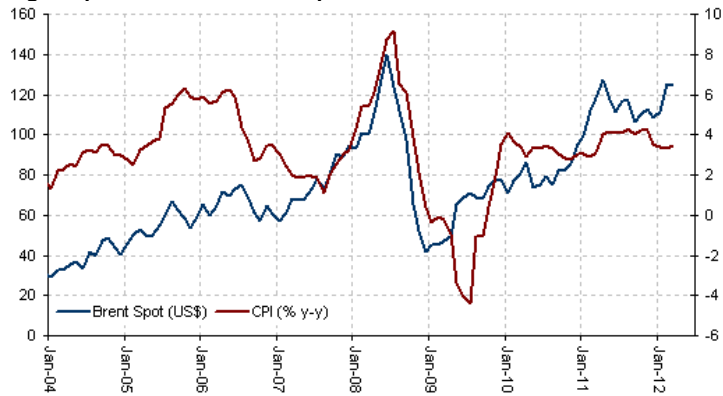
**Though we project a strong economic rebound from 2011, our 2012 real GDP growth projection (4.5%) is lower than Bank of Thailand (BoT)'s forecast (5.7%).** We are of the view that (i) there might be hiccups in the implementation of the government's massive flood infrastructure investment, (ii) minimum wage hikes could pose supply constraints to firms (particularly small and medium enterprises) and (iii) economic growth will be dampened by rising oil prices. Furthermore, risks to growth for export-dependent Thailand are skewed to the downside. Specifically, weaker-than-expected external demand (Fig 6) as well as a delay in the recovery of manufacturing production could crimp growth.

**Inflationary pressures remain elevated**

Headline inflation is projected to register 3.5% in 2012, compared to 3.8% in the preceding year. In 1Q12, headline inflation moderated to 3.4% y-y, from 4.0% in the preceding quarter (Fig 7). However, wage pressures -particularly in the formal sector- may rise following the government's decision to increase the daily minimum wage to THB300 in Bangkok as well as six other provinces, and by an average of 40% in the rest of the country with effect from this April. Nonetheless, to some extent, these pressures will be mitigated by Thailand's relatively large informal sector and a steady stream of cheap migrant labour. In addition to these wage pressures, upside risk to the inflation forecast remain. Thailand -a net importer of oil and an oil-intensive economy- will see a significant rise in inflation should oil prices continue to surge as a result of possible escalation of geopolitical tensions in the Middle East.

5 April 2012

**Fig 7. Upside risks to inflation persist**

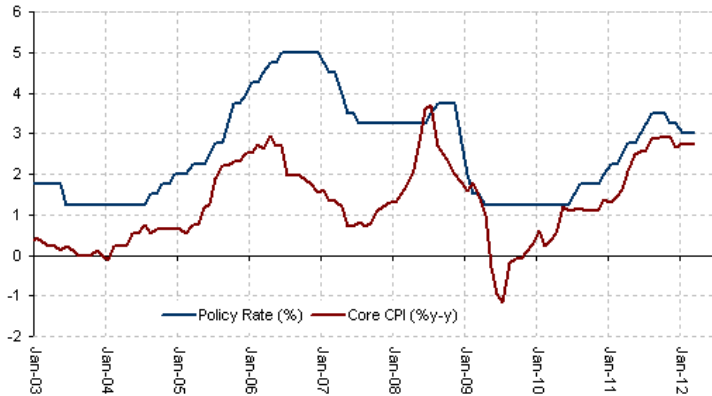


Source: CEIC, PSR est.

**BoT to tread a fine balance**

BoT is likely to hold its benchmark one-day bond repurchase rate at 3% in the near term, in view of an improving macroeconomic outlook (with risks abated for now) as well as large fiscal injection into the economy. Monetary policy rhetoric has turned slightly hawkish, though BoT stood pat at the March monetary policy meeting. Specifically, BoT noted that while (i) downside risk relative to the previous meeting in January has eased and (ii) economic recovery from the Thai floods is proceeding well, (iii) inflationary pressures arising from rising global oil prices and the minimum wage increase- has edged up. Nonetheless, should growth falter, there is still some room for BoT to undertake rate cuts to stimulate the economy as core inflation (which excludes energy and fresh food) is at 2.7% in 1Q12, still within the target range of 0.5-3.0% (Fig 8).

**Fig 8. BoT is likely to stand pat, barring growth and inflation risks**



Source: CEIC

5 April 2012

**Important Information**

---

This publication is prepared by Phillip Securities Research Pte Ltd., 250 North Bridge Road, #06-00, Raffles City Tower, Singapore 179101 (Registration Number: 198803136N), which is regulated by the Monetary Authority of Singapore ("Phillip Securities Research"). By receiving or reading this publication, you agree to be bound by the terms and limitations set out below.

This publication has been provided to you for personal use only and shall not be reproduced, distributed or published by you in whole or in part, for any purpose. If you have received this document by mistake, please delete or destroy it, and notify the sender immediately. Phillip Securities Research shall not be liable for any direct or consequential loss arising from any use of material contained in this publication.

The information contained in this publication has been obtained from public sources, which Phillip Securities Research has no reason to believe are unreliable and any analysis, forecasts, projections, expectations and opinions (collectively, the "Research") contained in this publication are based on such information and are expressions of belief of the individual author or the indicated source (as applicable) only. Phillip Securities Research has not verified this information and no representation or warranty, express or implied, is made that such information or Research is accurate, complete, appropriate or verified or should be relied upon as such. Any such information or Research contained in this publication is subject to change, and Phillip Securities Research shall not have any responsibility to maintain or update the information or Research made available or to supply any corrections, updates or releases in connection therewith. In no event will Phillip Securities Research or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report, (i) be liable in any manner whatsoever for any consequences (including but not limited to any special, direct, indirect, incidental or consequential losses, loss of profits and damages) of any reliance or usage of this publication or (ii) accept any legal responsibility from any person who receives this publication, even if it has been advised of the possibility of such damages. You must make the final investment decision and accept all responsibility for your investment decision, including, but not limited to your reliance on the information, data and/or other materials presented in this publication.

Any opinions, forecasts, assumptions, estimates, valuations and prices contained in this material are as of the date indicated and are subject to change at any time without prior notice.

Past performance of any product referred to in this publication is not indicative of future results.

This report does not constitute, and should not be used as a substitute for, tax, legal or investment advice. This publication should not be relied upon exclusively or as authoritative, without further being subject to the recipient's own independent verification and exercise of judgment. The fact that this publication has been made available constitutes neither a recommendation to enter into a particular transaction, nor a representation that any product described in this material is suitable or appropriate for the recipient. Recipients should be aware that many of the products, which may be described in this publication involve significant risks and may not be suitable for all investors, and that any decision to enter into transactions involving such products should not be made, unless all such risks are understood and an independent determination has been made that such transactions would be appropriate. Any discussion of the risks contained herein with respect to any product should not be considered to be a disclosure of all risks or a complete discussion of such risks.

Nothing in this report shall be construed to be an offer or solicitation for the purchase or sale of any product. Any decision to purchase any product mentioned in this research should take into account existing public information, including any registered prospectus in respect of such product.

Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report, may provide an array of financial services to a large number of corporations in Singapore and worldwide, including but not limited to commercial / investment banking activities (including sponsorship, financial advisory or underwriting activities), brokerage or securities trading activities. Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report, may have participated in or invested in transactions with the issuer(s) of the securities mentioned in this publication, and may have performed services for or solicited business from such issuers. Additionally, Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the

5 April 2012

preparation or issuance of this report, may have provided advice or investment services to such companies and investments or related investments, as may be mentioned in this publication.

Phillip Securities Research or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report may, from time to time maintain a long or short position in securities referred to herein, or in related futures or options, purchase or sell, make a market in, or engage in any other transaction involving such securities, and earn brokerage or other compensation in respect of the foregoing. Investments will be denominated in various currencies including US dollars and Euro and thus will be subject to any fluctuation in exchange rates between US dollars and Euro or foreign currencies and the currency of your own jurisdiction. Such fluctuations may have an adverse effect on the value, price or income return of the investment.

To the extent permitted by law, Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report, may at any time engage in any of the above activities as set out above or otherwise hold an interest, whether material or not, in respect of companies and investments or related investments, which may be mentioned in this publication. Accordingly, information may be available to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report, which is not reflected in this material, and Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report, may, to the extent permitted by law, have acted upon or used the information prior to or immediately following its publication. Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report, may have issued other material that is inconsistent with, or reach different conclusions from, the contents of this material.

The information, tools and material presented herein are not directed, intended for distribution to or use by, any person or entity in any jurisdiction or country where such distribution, publication, availability or use would be contrary to the applicable law or regulation or which would subject Phillip Securities Research to any registration or licensing or other requirement, or penalty for contravention of such requirements within such jurisdiction.

Section 27 of the Financial Advisers Act (Cap. 110) of Singapore and the MAS Notice on Recommendations on Investment Products (FAA-N01) do not apply in respect of this publication.

This material is intended for general circulation only and does not take into account the specific investment objectives, financial situation or particular needs of any particular person. The products mentioned in this material may not be suitable for all investors and a person receiving or reading this material should seek advice from a professional and financial adviser regarding the legal, business, financial, tax and other aspects including the suitability of such products, taking into account the specific investment objectives, financial situation or particular needs of that person, before making a commitment to invest in any of such products.

Please contact Phillip Securities Research at [65 65311240] in respect of any matters arising from, or in connection with, this document.

This report is only for the purpose of distribution in Singapore.

5 April 2012

**Contact Information (Singapore Research Team)**

---

**Chan Wai Chee**  
CEO, Research  
Special Opportunities  
+65 6531 1231  
yebo@phillip.com.sg

**Lee Kok Joo, CFA**  
Head of Research  
S-Chips, Strategy  
+65 6531 1685  
leekj@phillip.com.sg

**Joshua Tan**  
Strategist  
+65 6531 1249  
joshuatan@phillip.com.sg

**Magdalene Choong**  
Investment Analyst  
SG & US Financials, Gaming  
+65 6531 1791  
magdalenechoongss@phillip.com.sg

**Go Choon Koay, Bryan**  
Investment Analyst  
Property  
+65 6531 1792  
gock@phillip.com.sg

**Derrick Heng**  
Investment Analyst  
Transportation, Telecom.  
+65 6531 1221  
derrickhengch@phillip.com.sg

**Ken Ang**  
Investment Analyst  
Financials  
+65 6531 1793  
kenangwy@phillip.com.sg

**Travis Seah**  
Investment Analyst  
REITS  
+65 6531 1229  
travisseahhk@phillip.com.sg

**Peter Lee**  
Research Assistant  
General Enquiries  
+65 6531 1240 (Phone)  
+65 6336 7607 (Fax)  
research@phillip.com.sg



5 April 2012

**Contact Information (Regional Member Companies)**


---

**SINGAPORE**

**Phillip Securities Pte Ltd**  
 Raffles City Tower  
 250, North Bridge Road #06-00  
 Singapore 179101  
 Tel : (65) 6533 6001  
 Fax : (65) 6535 6631  
 Website: [www.poems.com.sg](http://www.poems.com.sg)

**HONG KONG**

**Phillip Securities (HK) Ltd**  
 Exchange Participant of the Stock Exchange of Hong Kong  
 11/F United Centre 95 Queensway  
 Hong Kong  
 Tel (852) 22776600  
 Fax (852) 28685307  
 Websites: [www.phillip.com.hk](http://www.phillip.com.hk)

**INDONESIA**

**PT Phillip Securities Indonesia**  
 ANZ Tower Level 23B,  
 Jl Jend Sudirman Kav 33A  
 Jakarta 10220 – Indonesia  
 Tel (62-21) 57900800  
 Fax (62-21) 57900809  
 Website: [www.phillip.co.id](http://www.phillip.co.id)

**THAILAND**

**Phillip Securities (Thailand) Public Co. Ltd**  
 15th Floor, Vorawat Building,  
 849 Silom Road, Silom, Bangrak,  
 Bangkok 10500 Thailand  
 Tel (66-2) 6351700 / 22680999  
 Fax (66-2) 22680921  
 Website [www.phillip.co.th](http://www.phillip.co.th)

**UNITED KINGDOM**

**King & Shaxson Capital Limited**  
 6th Floor, Candlewick House,  
 120 Cannon Street,  
 London, EC4N 6AS  
 Tel (44-20) 7426 5950  
 Fax (44-20) 7626 1757  
 Website: [www.kingandshaxson.com](http://www.kingandshaxson.com)

**AUSTRALIA**

**PhillipCapital Australia**  
 Level 37, 530 Collins Street,  
 Melbourne, Victoria 3000, Australia  
 Tel (613) 96298380  
 Fax (613) 96148309  
 Website: [www.phillipcapital.com.au](http://www.phillipcapital.com.au)

**MALAYSIA**

**Phillip Capital Management Sdn Bhd**  
 B-3-6 Block B Level 3 Megan Avenue II,  
 No. 12, Jalan Yap Kwan Seng, 50450  
 Kuala Lumpur  
 Tel (603) 21628841  
 Fax (603) 21665099  
 Website: [www.poems.com.my](http://www.poems.com.my)

**JAPAN**

**Phillip Securities Japan, Ltd.**  
 4-2 Nihonbashi Kabuto-cho Chuo-ku  
 Tokyo 103-0026  
 Tel (81-3) 3666-2101  
 Fax (81-3) 3666-6090  
 Website: [www.phillip.co.jp](http://www.phillip.co.jp)

**CHINA**

**Phillip Financial Advisory (Shanghai) Co. Ltd**  
 No 550 Yan An East Road,  
 Ocean Tower Unit 2318,  
 Postal code 200001  
 Tel (86-21) 51699200  
 Fax (86-21) 63512940  
 Website: [www.phillip.com.cn](http://www.phillip.com.cn)

**FRANCE**

**King & Shaxson Capital Limited**  
 3rd Floor, 35 Rue de la Bienfaisance 75008  
 Paris France  
 Tel (33-1) 45633100  
 Fax (33-1) 45636017  
 Website: [www.kingandshaxson.com](http://www.kingandshaxson.com)

**UNITED STATES**

**Phillip Futures Inc**  
 141 W Jackson Blvd Ste 3050  
 The Chicago Board of Trade Building  
 Chicago, IL 60604 USA  
 Tel +1.312.356.9000  
 Fax +1.312.356.9005