

# **Ezion Holdings Limited**

# To resolve through warrants, bonds and convertibles

# SINGAPORE | OIL AND GAS | UPDATE

- Ezion attained the consent from banks on a conditional refinancing plan
- Proposal of restructuring of notes is awaiting approved
- Management drafted a strategic transformation plan
- Timetable for the subsequent events

Ezion Holdings Limited (Ezion) held the analyst briefing on 24-Oct, sharing recent updates of negotiations involving various stakeholders including banks, creditors, and shareholders. At present, Ezion has not defaulted on any existing notes nor bank loans. Operationally, it managed to fulfil the contract terms, making delivery and deployment on time. However, the group will undergo several key meetings to secure consent from creditors and shareholders to restructure its debt Jan-18.

## Key takeaways from the briefing

**Banks offered a conditional refinancing plan:** 6 banks will provide up to US\$100mn to the group to fund its working capital. Meanwhile, banks are willing to take 200bps reduction of interest rate, which lightens Ezion interest burden of up to US\$30mn per annum. Moreover, banks can receive staple warrants to a portion of their loans if they decide to further lower interest rates. Ezion must repay a minimal fixed principal every month over the next 6 years. As a result, the group expects minimal positive net cash flows accordingly. However, all the terms are on the condition of the approval of consent solicitation statement (CSE) from noteholders of all series (Figure 1).

**Ezion proposed options for creditors:** As of Oct-17, the notes due within 4 years are shown in Figure 1. The group provided a <u>proposal</u> of notes restructuring for Series 003 - 007 and Series 008 respectively. The proposal included straight bonds of 7 and 10 years (0.25% coupon), convertible bonds (CB) and bonus warrants for early conversion of CB. It is worth noting that the warrants are detachable and non-tradable. Ezion will raise additional S\$344mn if warrants are fully exercised at the price of S\$0.2763. As a result, the proposal will trigger potential dilutions of existing shares, see Figure 2.

Figure 1. Notes payable					
Notes	Due date	Nominal value (S\$ mn)	Coupon rate		
Series 003	2019	110	4.700%		
Series 004	2018	60	4.600%		
Series 005	2019	50	4.850%		
Series 006	2020	55	5.100%		
Series 007	2021	150	4.875%		
Subtotal		425			
Series 008	Perpetual	150	7.00%		
Total		575			
~ ~					

Source: Company, PSR



# 26 October 2017

# Rating suspended

CLOSING PRICE	SGD 0.197
FORECAST DIV	N/A
TARGET PRICE	N/A
TOTAL RETURN	N/A

#### COMPANY DATA

Bloomberg Code	EZISP
O/S SHARES (MN) :	2,074
MARKET CAP (USD mn / SGD mn) :	299/409
52 - WK HI/LO (SGD) :	0.44 / 0.2
3M Average Daily T/O (mn) :	2.418

#### MAJOR SHAREHOLDERS (%)

THIAM KENG CHEW	10.5%
MACARIOS PTE LTD	7.4%
COMMONWEALTH BANK OF AUSTR	4.9%
M&G INVESTMENT MANAGEMENT	4.8%
PRUDENTIAL PLC	4.7%

#### PRICE PERFORMANCE (%)

	1M TH	3 M T H	1Y R
COMPANY	(16.2)	(36.5)	(36.5)
STIRETURN	4.0	1.7	21.1





Source: Bloomberg, PSR

#### **KEY FINANCIALS**

FY 15	FY 16	FY 17e	FY 18 e
351	318	N/A	N/A
118	61	N/A	N/A
37	(1)	N/A	N/A
37	(34)	N/A	N/A
0.09	N.M	N/A	N/A
0.04	N.M	N/A	N/A
	351 118 37 37 0.09	351         318           118         61           37         (1)           37         (34)           0.09         N.M	351         318         N/A           118         61         N/A           37         (1)         N/A           37         (34)         N/A           0.09         N.M         N/A

Source: Company, PSR

VALUATION METHOD	
N/A	
Chen Guangzhi	(+65 6212 1859)
Investment Analyst	
chengz@phillip.com.sg	



## Figure 2: Potential dilution to existing shareholders

	No. of shares (in mn)	% of shareholding
No of shares issued and outstanding as of Sep-17	2,074	31.3%
Existing warrants (2016) by shareholders	Up to 355	5.4%
Warrants (2018-Shareholders) to be issued to existing shareholders (assuming 100% exercised)	Up to 1,244	18.8%
Warrants (2018-Securityholders) to be issued to holders who exercise their conversion rights during the early conversion period (assuming \$\$575mn in principal amount converted and 100% of the Warrants (2018-Securityholders) are exercised)	Up to 575	8.7%
<ul> <li>Shares to be issed with respect to accrued interest (assuming</li> <li>1. all opt for Option B and Option D</li> <li>2. estimated interest accrued from immediately preceding</li> <li>interest payment date/distribution payment date prio to 20 Nov</li> <li>2017</li> <li>3. issued at minimum conversion price of S\$0.2763)</li> </ul>	Up to 48	0.7%
Consent fee shares (assuming all securityholders are eligible for the consent fee)	Up to 13.8	0.2%
Conversion of refinancing Series B convertible bonds and amended Series 008 securities (assuming full conversion of S\$575mn at minimum conversion price with 10% discounted conversion price of S\$0.2487)	Up to 2,312	34.9%
Total	Up to 6,622	100%

Source: Company, PSR

**Strategic transformation of deployment of assets:** As per Figure 3, the current fleet size that has been deployed is 25 vessels, but 6 out of 8 service rigs have some collection problems. Moving forward, the group will conduct a strategic review, including:

- 1. Focusing on 100% deployment of liftboats (consider converting several service rigs into liftboats)
- 2. Expecting improvement of day rate from 2H18
- 3. Enhancing deployment of other assets
- 4. Minimise capex costs
- 5. Disposal of assets that generate low returns, require high capex, and are difficult to deploy due to oversupply

However, the prerequisite for the implementation of these plans is to clear the overhang of liquidity issues mentioned above.

## Figure 3: Group fleet as of Oct-17

	Liftboat	Service rig	Offshore logistics vessel
Deployed	9	8	8
To be deployed	5	6	2
Undeployed	0	6	35
	-		

Source: Company, PSR

## Timetable for subsequent events:

## Figure 4: Expected timetable

Event	Date
Notice of meeting for consent solicitation exercise (CSE)	23-Oct
Submission of circular to SGX for shareholders's EGM	4-Nov
Early consent fee eligibility	15-Nov
Consent solicitation exercise meeting	20-Nov
Adjourned CSE meeting (if required)	8-Dec
Shareholder's EGM	Early Jan-18
Source: Company PSR	

Source: Company, PSR

## **Investment actions**

The resumption of trading suspension will be no early than shareholder's EGM. Therefore, neither recommendation nor rating is available as of now.

# EZION HOLDINGS LIMITED RESULTS



#### Head of Research

Paul Chew – paulchewkl@phillip.com.sg

**Consumer | Healthcare** Soh Lin Sin - <u>sohls@phillip.com.sg</u>

Transport | REITs (Industrial) Richard Leow, CFTe, FRM richardleowwt@phillip.com.sg

Banking and Finance Jeremy Teong - jeremyteongfh@phillip.com.sg

> SINGAPORE Phillip Securities Pte Ltd Raffles City Tower 250, North Bridge Road #06-00 Singapore 179101 Tel +65 6533 6001 Fax +65 6535 6631 Website: www.poems.com.sg

JAPAN Phillip Securities Japan, Ltd. 4-2 Nihonbashi Kabuto-cho Chuo-ku, Tokyo 103-0026 Tel +81-3 3666 2101 Fax +81-3 3666 6090 Website: www.phillip.co.jp

THAILAND Phillip Securities (Thailand) Public Co. Ltd 15th Floor, Vorawat Building, 849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel +66-2 6351700 / 22680999 Fax +66-2 22680921 Website www.phillip.co.th

UNITED STATES Phillip Capital Inc 141 W Jackson Blvd Ste 3050 The Chicago Board of Trade Building Chicago, IL 60604 USA Tel +1-312 356 9000 Fax +1-312 356 9005 Website: www.phillipusa.com

INDIA PhillipCapital (India) Private Limited No.1, 18th Floor, Urmi Estate 95, Ganpatrao Kadam Marg Lower Parel West, Mumbai 400-013 Maharashtra, India Tel: +91-22-2300 2999 / Fax: +91-22-2300 2969 Website: www.phillipcapital.in

#### CAMBODIA Phillip Bank Plc

Ground Floor of B-Office Centre,#61-64, Norodom Blvd Corner Street 306,Sangkat Boeung Keng Kang 1, Khan Chamkamorn, Phnom Penh, Cambodia Tel: 855 (0) 7796 6151/855 (0) 1620 0769 Website: www.phillipbank.com.kh Contact Information (Singapore Research Team)

**Oil & Gas | Energy** Chen Guangzhi - <u>chengz@phillip.com.sg</u>

REITs (Commercial, Retail, Healthcare) | Property Dehong Tan - <u>tandh@phillip.com.sg</u>

US Equity Ho Kang Wei - <u>hokw@phillip.com.sg</u>

# Contact Information (Regional Member Companies)

MALAYSIA Phillip Capital Management Sdn Bhd B-3-6 Block B Level 3 Megan Avenue II, No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel +603 2162 8841 Fax +603 2166 5099 Website: www.poems.com.my

> INDONESIA PT Phillip Securities Indonesia ANZ Tower Level 23B, Jl Jend Sudirman Kav 33A Jakarta 10220 – Indonesia Tel +62-21 5790 0800 Fax +62-21 5790 0809 Website: www.phillip.co.id

FRANCE King & Shaxson Capital Limited 3rd Floor, 35 Rue de la Bienfaisance 75008 Paris France Tel +33-1 45633100 Fax +33-1 45636017 Website: www.kingandshaxson.com

AUSTRALIA Phillip Capital Limited Level 10, 330 Collins Street Melbourne, Victoria 3000, Australia Tel +61-03 9629 8288 Fax +61-03 9629 8882 Website: www.phillipcapital.com.au

TURKEY PhillipCapital Menkul Degerler Dr. Cemil Bengü Cad. Hak Is Merkezi No. 2 Kat. 6A Caglayan 34403 Istanbul, Turkey Tel: 0212 296 84 84 Fax: 0212 233 69 29 Website: www.phillipcapital.com.tr Research Operations Officer Mohamed Amiruddin - <u>amiruddin@phillip.com.sg</u>

Macro Pei Sai Teng - <u>peist@phillip.com.sg</u>

Technical Analysis Jeremy Ng - jeremyngch@phillip.com.sg

> HONG KONG Phillip Securities (HK) Ltd 11/F United Centre 95 Queensway Hong Kong Tel +852 2277 6600 Fax +852 2868 5307 Websites: www.phillip.com.hk

> > CHINA

Phillip Financial Advisory (Shanghai) Co Ltd No 550 Yan An East Road, Ocean Tower Unit 2318, Postal code 200001 Tel +86-21 5169 9200 Fax +86-21 6351 2940 Website: www.phillip.com.cn

UNITED KINGDOM King & Shaxson Capital Limited 6th Floor, Candlewick House, 120 Cannon Street, London, EC4N 6AS Tel +44-20 7426 5950 Fax +44-20 7626 1757 Website: www.kingandshaxson.com

SRI LANKA Asha Phillip Securities Limited 2<sup>nd</sup> Floor, Lakshmans Building, No. 321, Galle Road, Colombo 03, Sri Lanka Tel: (94) 11 2429 100 Fax: (94) 11 2429 199 Website: www.ashaphillip.net

DUBAI Phillip Futures DMCC Member of the Dubai Gold and Commodities Exchange (DGCX) Unit No 601, Plot No 58, White Crown Bldg, Sheikh Zayed Road, P.O.Box 212291 Dubai-UAE Tel: +971-4-3325052 / Fax: + 971-4-3328895



#### Important Information

This report is prepared and/or distributed by Phillip Securities Research Pte Ltd ("Phillip Securities Research"), which is a holder of a financial adviser's license under the Financial Advisers Act, Chapter 110 in Singapore.

By receiving or reading this report, you agree to be bound by the terms and limitations set out below. Any failure to comply with these terms and limitations may constitute a violation of law. This report has been provided to you for personal use only and shall not be reproduced, distributed or published by you in whole or in part, for any purpose. If you have received this report by mistake, please delete or destroy it, and notify the sender immediately.

The information and any analysis, forecasts, projections, expectations and opinions (collectively, the "Research") contained in this report has been obtained from public sources which Phillip Securities Research believes to be reliable. However, Phillip Securities Research does not make any representation or warranty, express or implied that such information or Research is accurate, complete or appropriate or should be relied upon as such. Any such information or Research contained in this report is subject to change, and Phillip Securities Research shall not have any responsibility to maintain or update the information or Research made available or to supply any corrections, updates or releases in connection therewith.

Any opinions, forecasts, assumptions, estimates, valuations and prices contained in this report are as of the date indicated and are subject to change at any time without prior notice. Past performance of any product referred to in this report is not indicative of future results.

This report does not constitute, and should not be used as a substitute for, tax, legal or investment advice. This report should not be relied upon exclusively or as authoritative, without further being subject to the recipient's own independent verification and exercise of judgment. The fact that this report has been made available constitutes neither a recommendation to enter into a particular transaction, nor a representation that any product described in this report is suitable or appropriate for the recipient. Recipients should be aware that many of the products, which may be described in this report involve significant risks and may not be suitable for all investors, and that any decision to enter into transactions involving such products should not be made, unless all such risks are understood and an independent determination has been made that such transactions would be appropriate. Any discussion of the risks contained herein with respect to any product should not be considered to be a disclosure of all risks or a complete discussion of such risks.

Nothing in this report shall be construed to be an offer or solicitation for the purchase or sale of any product. Any decision to purchase any product mentioned in this report should take into account existing public information, including any registered prospectus in respect of such product.

Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may provide an array of financial services to a large number of corporations in Singapore and worldwide, including but not limited to commercial / investment banking activities (including sponsorship, financial advisory or underwriting activities), brokerage or securities trading activities. Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may have participated in or invested in transactions with the issuer(s) of the securities mentioned in this report, and may have performed services for or solicited business from such issuers. Additionally, Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may have provided advice or investment services to such companies and investments or related investments, as may be mentioned in this report.

Phillip Securities Research or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report may, from time to time maintain a long or short position in securities referred to herein, or in related futures or options, purchase or sell, make a market in, or engage in any other transaction involving such securities, and earn brokerage or other compensation in respect of the foregoing. Investments will be denominated in various currencies including US dollars and Euro and thus will be subject to any fluctuation in exchange rates between US dollars and Euro or foreign currencies and the currency of your own jurisdiction. Such fluctuations may have an adverse effect on the value, price or income return of the investment.

To the extent permitted by law, Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may at any time engage in any of the above activities as set out above or otherwise hold an interest, whether material or not, in respect of companies and investments or related investments, which may be mentioned in this report. Accordingly, information may be available to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, which is not reflected in this report, and Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may, to the extent permitted by law, have acted upon or used the information prior to or immediately following its publication. Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited its officers, directors, employees or persons involved in the issuance of this report, may have issued other material that is inconsistent with, or reach different conclusions from, the contents of this report.

The information, tools and material presented herein are not directed, intended for distribution to or use by, any person or entity in any jurisdiction or country where such distribution, publication, availability or use would be contrary to the applicable law or regulation or which would subject Phillip Securities Research to any registration or licensing or other requirement, or penalty for contravention of such requirements within such jurisdiction.

This report is intended for general circulation only and does not take into account the specific investment objectives, financial situation or particular needs of any particular person. The products mentioned in this report may not be suitable for all investors and a person receiving or reading this report should seek advice from a professional and financial adviser regarding the legal, business, financial, tax and other aspects including the suitability of such products, taking into account the specific investment objectives, financial situation or particular needs of that person, before making a commitment to invest in any of such products.

This report is not intended for distribution, publication to or use by any person in any jurisdiction outside of Singapore or any other jurisdiction as Phillip Securities Research may determine in its absolute discretion.

#### IMPORTANT DISCLOSURES FOR INCLUDED RESEARCH ANALYSES OR REPORTS OF FOREIGN RESEARCH HOUSES

Where the report contains research analyses or reports from a foreign research house, please note:

- recipients of the analyses or reports are to contact Phillip Securities Research (and not the relevant foreign research house) in Singapore at 250 North Bridge Road, #06-00 Raffles City Tower, Singapore 179101, telephone number +65 6533 6001, in respect of any matters arising from, or in connection with, the analyses or reports; and
  - (ii) to the extent that the analyses or reports are delivered to and intended to be received by any person in Singapore who is not an accredited investor, expert investor or institutional investor, Phillip Securities Research accepts legal responsibility for the contents of the analyses or reports.

(i)