# CapitaMalls Asia Ltd Visit to The Star Vista

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Phillip Securities Research Pte Ltd

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31 August 2012

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### Report type: Update

#### **Company Overview**

CMA is a shopping mall developer, owner and manager. It has interests in and manages a pan-Asian portfolio over 90 shopping malls. Its principle business strategy is to invest in, develop and manage a diversified portfolio of real estate used primarily for retail purposes in Asia.

- · Visited The Star Vista at Vista Exchange
- Immediate 400,000 catchment from business parks and research facilities within one-north, education institutions and residents in the vicinity
- Serve as potential asset to be offered to CMT
- Maintain Buy with target price unchanged at S\$1.82

#### What is the news?

We visited The Star Vista, a lifestyle and entertainment hub located at Vista Exchange, within one-north, the cluster of research facilities and business parks. The lifestyle hub is slated to open in mid-Sept 2012. CMA owns the retail and entertainment zone while Rock Productions owns the civic and cultural zone, which will feature a 5,000-seat theater. It has just obtained TOP and the rentable space is currently 85% pre-committed, average rent psfpm in the mid-teens. Some key features of the \$360mn lifestyle hub include:

- NLA of 163,189sqft
- Three levels of outdoor and indoor retail/F&B spaces
- ~800 car park lots
- 33-metre high Grand Fover
- Well-served by Buona Vista Interchange (East West Line and Circle Line)
- Immediate catchment of 400,000 population
- Anchor tenants include Koufu and Cold Storage
- 54% of the tenants are F&B outlets
- Expected to provide recurring PATMI of ~S\$15mn p.a. on stabilised basis, and NPI yield on valuation of ~6%

#### How do we view this?

The development is the only sizable retail establishment that is well-connected to MRT station in the vicinity. The ample car park spaces and wide variety of eateries shall provide convenience to draw the working crowds, students and residents in one-north. The Star Performing Arts Centre and its multi-purpose spaces should draw crowd on weekends for various community events. The development shall serve as another potential asset to be offered to CMT upon stabilized of rental income.

#### **Investment Actions?**

Besides The Star Vista, CMA will be completing another 6 malls in China this year. These will serve as seed assets to be divested to its existing or new REITs in future. Maintain Buy.

•	•	
- Previous Rating	1 Buy	
Target Price (SGD)	1.82	
- Previous Target Price (SGD)	1.82	
Closing Price (SGD)	1.635	
Expected Capital Gains (%)	11.3%	
Expected Dividend Yield (%)	1.8%	
Expected Total Return (%)	13.1%	
Raw Beta (Past 2yrs w eekly data)	1.08	
Market Cap. (USD mn / SGD mn)	5070 / 6356	
Enterprise Value (USD mn / SGD mn)	6598 / 8294	
3M Average Daily T/O (mn)	5.2	
52 w eek range (SGD)	1.125 - 1.73	
Closing Price in 52 w eek range	!	
	0% 50%	100%
<sup>2.10</sup> ]		[ 90
1.90 -		- 80 - 70
1.70 -	м	- 60

CapitaMalls Asia Ltd

Rating

1.50

1.30

1.10

0.90

Major Shareholders	(%)
1. CapitaLand Ltd	65.4
2. First State Investments	0.9
3. Blackrock Institutional Trust	0.6

CMA SP EQUITY

#### Key Financial Summary 03/11 03/12F 03/13F 03/14F FYE Revenue (SGD mn) 246 242 302 290 Net Profit, adj. (SGD mn) 136 303 220 237 EPS, adj. (SGD) 0.03 0.08 0.06 0.06 P/E (X),adj. 46.8 21.0 28.8 26.8 BVPS (SGD) 1.60 1.69 1.71 1.74 P/B (X) 1.0 0.9 1.0 1.0 DPS (SGD) 0.03 0.03 0.03 0.03 Div. Yield (%) 1.8% 1.8% 1.8% 1.8%

Source: Bloomberg, PSR est.

Volume, mn

\*All multiples & yields based on current market price

Valuation Method

RNAV

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Fig 1: Location map of The Star Vista



Source: Company

Fig 2: Frontage (left) and grand foyer (right) of The Star Vista



Source: PSR

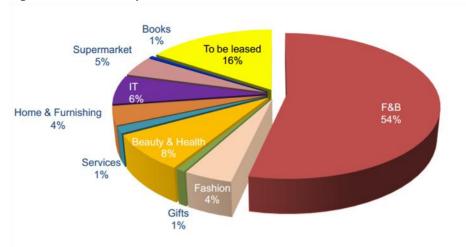
Fig 3: The Star Performing Arts Centre, owned and managed by The Rock Productions Pte Ltd



Source: Company



Fig 5: Tenant mix comprises 54% of F&B outlets



Source: Company

Fig 6: Dining offerings to expect in the lifestyle hub











Source: Company



Fig 7: Estimated RNAV of CMA

				Per share
		Stake	(S\$'mil)	(S\$)
		50.0%	506.06	0.13
		50.0%	466.59	0.12
		50.0%	1397.16	0.36
		50.0%	9.88	0.00
		100.0%	377.13	0.10
			1311.60	0.34
			323.16	0.08
			618.73	0.16
			388.19	0.10
				0.10
				0.25
			00.100	0.20
			302.48	0.08
			742.72	0.19
			92.72	0.02
NIA\//ab	oro			
		27 40/	254.46	0.06
				0.06
				0.07
55	1.62	28.6%	1540.15	0.40
FY11 P/E	≣ @ 15x		750.00	0.19
	- 0			
			10694.07	2.75
K				0.61
Less: FY12E net debt (cash) and committed Capex 2354.46				5.51
			8339.62	
			2.15	
			_	
	S\$ RM S\$ FY11 P/I	NAV/share S\$ 1.33 RM 1.15 S\$ 1.62 FY11 P/E @ 15x	50.0% 50.0% 50.0% 100.0% NAV/share S\$ 1.33 27.4% RM 1.15 35.3% S\$ 1.62 28.6% FY11 P/E @ 15x	50.0% 506.06 50.0% 466.59 50.0% 1397.16 50.0% 9.88 100.0% 377.13  1311.60 323.16 618.73 388.19 374.70 957.33  302.48  742.72  92.72  NAV/share S\$ 1.33 27.4% 251.16 RM 1.15 35.3% 284.32 S\$ 1.62 28.6% 1540.15  FY11 P/E @ 15x 750.00  10694.07 2354.46 8339.62

Source: PSR



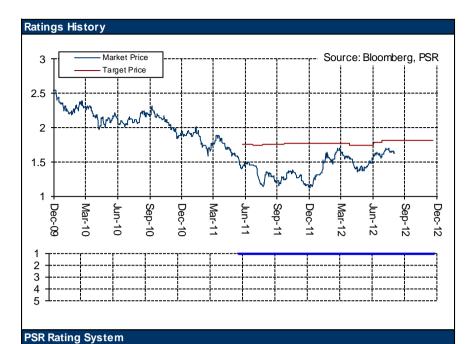
FYE Dec	FY10	FY11	FY12F	FY13F	FY14F
Valuation Ratios					
P/E (X), adj.	15.4	46.8	21.0	28.8	26.8
P/B (X)	1.1	1.0	1.0	1.0	0.9
EV/EBITDA (X), adj.	61.6	31.9	33.9	68.1	65.2
Dividend Yield (%)	1.2%	1.8%	1.8%	1.8%	1.8%
Per share data (SGD)					
EPS, reported	0.14	0.12	0.11	0.06	0.06
EPS, adj.	0.11	0.03	0.08	0.06	0.06
DPS	0.02	0.03	0.03	0.03	0.03
BVPS	1.50	1.60	1.69	1.71	1.74
Growth & Margins (%)					
Growth					
Revenue	7.2%	0.3%	-1.6%	19.7%	4.2%
EBITDA	257.5%	92.8%	-5.9%	-50.2%	4.5%
EBIT	303.5%	98.3%	-7.1%	-53.5%	2.9%
Net Income, adj.	95.0%	-67.0%	123.4%	-27.3%	7.3%
Margins					
EBITDA margin	54.9%	105.5%	101.0%	42.0%	42.1%
EBIT margin	52.0%	102.7%	97.1%	37.7%	37.3%
Net Profit Margin	223.7%	200.8%	183.0%	77.5%	79.8%
Key Ratios					
ROE (%)	9.6%	7.6%	6.9%	3.3%	3.5%
ROA (%)	8.0%	6.1%	4.9%	2.1%	2.0%
Net Debt/(Cash)	(618)	254	2354	3231	3973
Net Gearing (X)	Net Cash	0.04	0.35	0.47	0.56
Income Statement (SGD mn)					
Revenue	245	246	242	290	302
EBITDA	135	260	245	122	127
Depreciation & Amortisation	7	7	10	12	15
EBIT	128	253	235	109	113
Net Finance (Expense)/Income	(26)	(33)	(58)	(93)	(156)
Other items	n/a	n/a	n/a	n/a	n/a
Associates & JVs	476	349	289	225	303
Profit Before Tax	578	569	466	242	259
Taxation	(29)	(74)	(23)	(17)	(18)
Profit After Tax	549	494	443	225	241
Non-controlling Interest	8	38	4	4	4
Net Income, reported	541	456	439	220	237
Net Income, adj.	412	136	303	220	237

Source: PSR



FYE Dec	FY10	FY11	FY12F	FY13F	FY14F
Balance Sheet (SGD mn)					
PPE	13	16	19	19	16
Intangibles	0	0	0	0	0
Associates & JVs	4,163	4,658	6,540	7,139	7,741
Investments	593	1,679	2,210	2,599	2,888
Others	396	523	523	523	523
Total non-current assets	5,166	6,876	9,292	10,280	11,168
Inventories	0	0	0	0	0
Accounts Receivables	498	218	217	222	224
Investments	0	0	0	0	0
Cash	1,318	975	268	313	1,166
Others	0	0	0	0	0
Total current assets	1,817	1,193	486	536	1,390
Total Assets	6,982	8,069	9,778	10,815	12,558
Short term loans	12	239	70	195	384
Accounts Payables	295	213	202	209	233
Others	58	51	51	51	51
Total current liabilities	366	504	324	456	668
Long term loans	688	991	2,552	3,349	4,756
Others	40	107	107	107	107
Total non-current liabilities	728	1,097	2,659	3,456	4,862
Non-controlling interest	60	250	254	258	263
Shareholder Equity	5,829	6,227	6,550	6,653	6,774
Cashflow Statements (SGD mn)					
CFO					
PBT	549	494	443	225	241
Adjustments	(493)	(483)	(364)	(126)	(137)
Cash from ops before WC changes	56	12	79	98	104
WC changes	19	30	(10)	2	22
Cash generated from ops	75	41	69	100	126
Taxes paid, net	(20)	(33)	(23)	(17)	(18)
Interest paid	0	0	0	0	0
Cashflow from ops	55	8	46	83	108
CFI					
CAPEX, net	(6)	(10)	(13)	(12)	(12)
Dividends from associates & JVs	99	332	289	225	303
Dividends/Interest from Investments	5	6	24	24	24
Purchase/sale of investments	722	(572)	(390)	(389)	(289)
Investments in subs & associates	(199)	(475)	(1,882)	(599)	(602)
Others	0	0	0	0	0
Cashflow from investments CFF	622	(719)	(1,972)	(751)	(576)
Share issuance	0	0	0	0	0
Purchase of treasury shares	0	0	0	0	0
Loans, net of repayments	139	509	1,335	830	1,438
Dividends to minority interests	0	(0)	0	0	0
Dividends to shareholders & capital reduction	(39)	(136)	(117)	(117)	(117)
Others	0	(130)	0	0	0
Cashflow from financing	100	373	1,219	713	1,322
Net change in cash	777	(338)	(707)	713 45	853
_					
Effects of exchange rates	(2) 1 319	(4) <b>975</b>	0 <b>268</b>	0 <b>313</b>	0 <b>1,166</b>
CCE, end Source: PSR	1,318	975	200	313	1,100





## Total Returns Recommendation Rating > +20% Buy 1

+5% to +20% Accumulate 2 -5% to +5% Neutral 3 -5% to -20% Reduce 4 <-20% Sell 5

#### Remarks

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk rew ard profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation



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