

SIA Engineering Company Ltd

Headline PATMI boosted by one-off; recurring PATMI still weak

SINGAPORE | TRANSPORT SERVICES | RESULTS

- 3QFY17 revenue of S\$272.3mn in line with our forecast of S\$273.3mn
- 3Q FY17 recurring PATMI of S\$50.3mn exceeded our forecast of S\$37.4mn by 34%
- 9MFY17 revenue of S\$808.7mn met 74% of our full year forecast of S\$1.089bn, and 74% of consensus full year expectation of S\$1.097bn
- 9MFY17 recurring PATMI of S\$123.8mn met 73% of our full year forecast of S\$169.2mn, and met 75% of consensus full year expectation of S\$165mn
- Positive surprise from gog bounce in contribution from JVs

In spite of the 3.8% year-on-year (yoy) growth to 92,300 Commercial Aircraft Movements at Changi Airport during the quarter, revenue for the group was lower 1.1%. The associates & JVs, which contribute more than half of the bottom line also showed lower yoy results as well. We attribute these weaknesses to the structural changes to the industry, in which new aircraft and engines require less frequent maintenance and lighter work scopes.

Results at a glance

(SGD mn)	3Q17	3Q16	yoy (%)	Comments
Revenue	272.3	275.2	4 (1.1)	Lower fleet management and airframe component
				overhaul, mitigated by higher line maintenance
EBIT	25.2	29.0	4 (13.1)	3Q17 boosted by S\$4.8mn exchange gain, increase in
				staff costs mitigated by lower subcontract costs
Associates & JVs	31.6	33.2	4 (4.8)	3Q17 JVs S\$3.2mn lower, associates S\$1.6mn higher
PATMI, reported	52.6	49.4	1 6.5	3Q17 includes S\$2.3mn gain from partial disposal of
				associate; 3Q16 includes S\$4.3mn loss on liquidation of
				associate, S\$2.5mn impairment of associate and S\$1.3mn
				dividend from non-current asset held for sale
PATMI, recurring	50.3	54.9	4 (8.4)	Adjusted for one-offs above

Source: Company, Phillip Securities Research (Singapore)

Headline PATMI exceeded our expectations due to stronger Associates and JVs

We were expecting 44% yoy lower share of profits from Associates and JVs. The positive surprise was mainly from higher than expected contribution from JVs (Actual: \$\$14.3mn; Forecasted: \$\$4.9mn), with additional contribution from associated companies (Actual: \$\$17.3mn; Forecasted: \$\$12.7). Contribution from JVs had been single-digit for the past three quarters and bounced back in 3QFY17 to \$\$14.3mn. We have lifted our full year Associates & JVs forecast for FY17e and FY18e by 21% and 8.6% respectively.

Recurring PATMI still weak; expect flattish +2.3% growth in recurring PATMI for FY17e

While headline PATMI was 6.5% higher yoy, it was 8.4% lower yoy after stripping out the effects of one-offs in both 3QFY17 and 3QFY16. Headline PATMI for 3QFY17 was boosted by a S\$2.3mn one-off gain from partial disposal of an associate. Conversely, 3QFY16 PATMI was dragged down by one-off losses from liquidation and impairment of an associate, offset by dividend from a non-current asset held for sale.

49:51 strategic partnership between SIAEC and Moog

As announced in December 2016, SIA Engineering Company Limited (SIAEC) is establishing a JV with Moog Incorporated (Moog) to provide maintenance, repair and overhaul services for components on flight control systems for new-generation aircraft, such as the Boeing 787 and the Airbus A350. The JV pending regulatory approvals from relevant jurisdictions.

Upgrade to "Neutral" rating with higher target price of \$\$3.38 (previous: \$\$3.28)

While work volume is expected to pick up in 2017, we believe work content will be lower compared to historical. This is due to better technology, which has led to better airframe and engine reliability. Our target price gives a FY17e forward P/E multiple of 20.5x and a 21.0x P/E multiple over next-twelve-months (NTM) earnings.

6 February 2017

Neutral (Upgraded)

LAST CLOSE PRICE SGD 3.52
FORECAST DIV SGD 0.145
TARGET PRICE SGD 3.38
TOTAL RETURN 0.1%

COMPANY DATA

O/S SHARES (MN):	1,120
MARKET CAP (USD mn / SGD mn):	2789 / 3944
52 - WK HI/LO (SGD) :	3.91/ 3.35
3M Average Daily T/O (mn):	0.26

MAJOR SHAREHOLDER (%)

SINGAPORE AIRLINES LTD	77.5%
MATTHEWS INTERNATIONAL CAPITAL	1.4%
SEAFARER CAPITAL PARTNERS LLC	0.9%

PRICE PERFORMANCE (%)

	1M TH	3 M T H	1Y R
COMPANY	4.7	(3.0)	7.3
STIRETURN	5.9	9.0	22.7

PRICE VS. ST



Source: Bloomberg, PSR

KEY FINANCIALS

Y/E M ar	FY 15	FY 16	FY 17e	FY 18 e
Revenue (SGD mn)	1,121	1,113	1,089	1,102
Assoc. & JVs (SGD mn)	106.3	94.2	91.6	99.9
PATM I, adj (SGD mn)	183.3	180.6	184.8	187.7
EPS, adj. (cents)	16.36	16.10	16.47	16.73
P/E, adj. (x)	25.2	22.9	21.4	21.1
BVPS (cents)	124.8	139.4	142.0	144.2
P/B (x)	3.3	2.6	2.5	2.4
DPS (cents)	14.50	14.00	14.50	15.00
Div. Yield (%)	352.1	379.4	410.8	424.9

Source: Company Data, PSR est.

VALUATION METHOD

DCF (WACC: 7.6%; Terminal g: 1.5%)

Richard Leow, CFTe, FRM (+65 6212 1848) richardleowwt@phillip.com.sg

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MCI (P) 118/10/2015 Ref. No.: SG2017_0019



Financials

Income Statement

Y/E Mar, SGD mn	FY14	FY15	FY16	FY17e	FY18e
Revenue	1,178	1,121	1,113	1,089	1,102
EBITDA	152.6	126.8	148.3	126.5	156.8
Depreciation & Amortisation	37.0	42.8	43.9	52.1	49.0
EBIT	115.6	84.0	104.4	74.4	107.8
Net Finance (Expense)/Inc	1.3	1.1	1.7	2.8	2.3
Otheritems	15	14	6	40	-
Associates & JVs	162.6	106.3	94.2	91.6	99.9
Exceptional items	-	-	(4)	144	-
Profit Before Tax	294.0	205.4	202.0	352.2	210.0
Taxation	(23.0)	(20.0)	(20.8)	(17.2)	(18.7)
Profit After Tax	271.0	185.4	181.2	335.0	191.3
- Non-controlling interest	5.3	2.1	4.6	6.3	3.6
PATMI, reported	265.7	183.3	176.6	328.7	187.7
PATMI, adj.	265.7	183.3	180.6	184.8	187.7

Balance Sheet

Y/E Mar, SGD mn	FY14	FY15	FY16	FY17e	FY18e
ASSETS					
PPE	337	344	341	334	332
Intangibles	54	62	63	63	63
Associates & JVs	436	464	492	509	535
Investments	15	15	-	-	-
Others	-	-	-	-	-
Total non-current assets	842	884	896	906	930
Inventories	44	38	41	38	39
Accounts Receivables	97	83	77	78	77
Prepayments	19	13	14	13	14
Investments	-	-	-	-	-
Cash	536	464	394	605	588
Others	169	176	401	205	225
Total current assets	865	773	926	939	943
Total Assets	1,707	1,657	1,822	1,846	1,873
LIABILITIES					
Short term loans	8.2	9.3	8.8	8.8	8.8
Accounts Payables	246	230	229	224	227
Others	240	230 17	18	18	18
Total current liabilities	276	257	256	251	254
Long term loans	14	24	25	25	25
Others	27	27	30	30	30
Total non-current liabilities	40	51	54	54	54
Total Liabilities	317	307	310	305	308
וטנמו בומטווונופג	21/	307	210	303	308
EQUITY					
Non-controlling interests	30	25	26	26	25
Shareholder Equity	1,361	1,325	1,486	1,516	1,541

Per share data (cents)

Y/E Mar	FY14	FY15	FY16	FY17e	FY18e
EPS, reported	23.88	16.36	15.74	29.30	16.73
EPS, adj.	23.88	16.36	16.10	16.47	16.73
DPS, ordinary	20.00	14.50	14.00	14.50	15.00
DPS, special	5.00	-	-	-	-
BVPS	128.3	124.8	139.4	142.0	144.2

Cash Flow

Y/E Mar, SGD mn	FY14	FY15	FY16	FY17e	FY18e
CFO					
PBT	294	205	206	352	210
Adjustments	(137)	(81)	(40)	(223)	(53)
WC changes	(20.6)	(5.1)	(65.9)	36.4	(18.2)
Cash generated from ops	137	119	100	165	139
Others	(24)	(23)	(19)	(17)	(19)
Cashflow from ops	113	96	81	148	120
CFI					
CAPEX, net	(67)	(49)	(41)	(41)	(43)
Divd from associates & JVs	157	112	79	74	74
Others	11.0	14.6	(16.0)	195.6	(0.9)
Cashflow from investments	101	78	22	229	31
CFF					
Share issuance, net	30.3	17.2	5.8	-	-
Loans, net of repayments	16.1	8.8	0.8	-	-
Dividends	(248)	(273)	(167)	(164)	(167)
Others	(0.2)	(0.3)	(0.3)	(1.2)	(1.2)
Cashflow from financing	(202)	(248)	(161)	(165)	(168)
Net change in cash	13	(74)	(58)	212	(17)
Effects of exchange rates	-	5.1	(1.1)	-	-
CCE, end	536	464	398	609	592

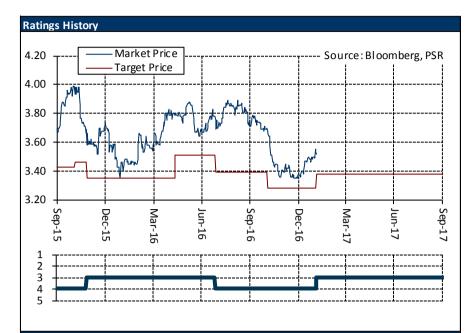
Valuation Ratios

Y/E Mar	FY14	FY15	FY16	FY17e	FY18e
P/E (X), adj.	20.5	25.2	22.9	21.4	21.1
P/B (X)	3.8	3.3	2.6	2.5	2.4
EV/EBITDA (X), adj.	32.6	33.2	25.7	27.0	21.9
Dividend Yield (%)	4.1	3.5	3.8	4.1	4.2
Growth & Margins (%)					
Growth					
Revenue	2.7%	-4.9%	-0.7%	-2.1%	1.2%
EBITDA	-6.4%	-16.9%	17.0%	-14.7%	23.9%
EBIT	-9.8%	-27.3%	24.3%	-28.7%	44.8%
Net Income, adj.	-1.6%	-31.0%	-1.5%	2.3%	1.5%
Margins					
EBITDA margin	13.0%	11.3%	13.3%	11.6%	14.2%
EBIT margin	9.8%	7.5%	9.4%	6.8%	9.8%
Net Profit Margin	23.0%	16.5%	16.3%	30.8%	17.4%
Key Ratios					
ROE	20.0%	13.6%	12.9%	12.3%	12.3%
ROA	15.9%	10.9%	10.4%	10.1%	10.1%
Dividend payout, ordinary	83.8%	88.6%	87.0%	88.0%	89.7%
Net Debt or (Net Cash)	(514)	(431)	(361)	(572)	(555)
Net Gearing (X)	Net Cash				

Source: Company, Phillip Securities Research (Singapore) Estimates

^{*}Forward multiples & yields based on current market price; historical multiples & yields based on historical market price.





Recommendation	Rating
Buy	1
Accumulate	2
Neutral	3
Reduce	4
Sell	5
	Buy Accumulate Neutral Reduce

Remarks

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation



Contact Information (Singapore Research Team)

Research Operations Officer

Mohamed Amiruddin - amiruddin@phillip.com.sg

Consumer | Healthcare

Soh Lin Sin - sohls@phillip.com.sg

Transport | REITs (Industrial)

Richard Leow, CFTe, FRM richardleowwt@phillip.com.sg

Banking and Finance

Jeremy Teong - jeremyteongfh@phillip.com.sg

Property | Infrastructure

Peter Ng - peterngmc@phillip.com.sg

REITs (Commercial, Retail, Healthcare) | Property

Dehong Tan - tandh@phillip.com.sg

US Equity

Ho Kang Wei - hokw@phillip.com.sg

Pei Sai Teng - peist@phillip.com.sg

Technical Analysis

Jeremy Ng - jeremyngch@phillip.com.sg

Oil & Gas | Energy

Chen Guangzhi - chengz@phillip.com.sg

SINGAPORE

Phillip Securities Pte Ltd

Singapore 179101 Tel +65 6533 6001 Fax +65 6535 6631

JAPAN

Tokyo 103-0026 Tel +81-3 3666 2101 Fax +81-3 3666 6090

THAILAND

Phillip Securities (Thailand) Public Co. Ltd

Phillip Capital Inc

The Chicago Board of Trade Building Chicago, IL 60604 USA Tel +1-312 356 9000 Fax +1-312 356 9005

INDIA

PhillipCapital (India) Private Limited

95, Ganpatrao Kadam Marg Lower Parel West, Mumbai 400-013 Maharashtra, India Tel: +91-22-2300 2999 / Fax: +91-22-2300 2969

CAMBODIA

Phillip Bank Plc

Ground Floor of B-Office Centre,#61-64, Norodom Blvd Corner Street 306, Sangkat Boeung Keng Kang 1, Khan Chamkamorn, Phnom Penh, Cambodia Tel: 855 (0) 7796 6151/855 (0) 1620 0769 Website: www.phillipbank.com.kh

Raffles City Tower 250, North Bridge Road #06-00 Website: www.poems.com.sg

Phillip Securities Japan, Ltd.

4-2 Nihonbashi Kabuto-cho Chuo-ku,

Website: www.phillip.co.jp

15th Floor, Vorawat Building, 849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel +66-2 6351700 / 22680999 Fax +66-2 22680921 Website www.phillip.co.th

UNITED STATES

141 W Jackson Blvd Ste 3050

Website: www.phillipusa.com

No.1, 18th Floor, Urmi Estate

Website: www.phillipcapital.in

MALAYSIA Phillip Capital Management Sdn Bhd

Contact Information (Regional Member Companies)

B-3-6 Block B Level 3 Megan Avenue II,

No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel +603 2162 8841 Fax +603 2166 5099 Website: www.poems.com.my

INDONESIA

PT Phillip Securities Indonesia

ANZ Tower Level 23B, Jl Jend Sudirman Kav 33A Jakarta 10220 - Indonesia Tel +62-21 5790 0800 Fax +62-21 5790 0809 Website: www.phillip.co.id

FRANCE

King & Shaxson Capital Limited

3rd Floor, 35 Rue de la Bienfaisance 75008 Paris France Tel +33-1 45633100 Fax +33-1 45636017

Website: www.kingandshaxson.com

AUSTRALIA

Phillip Capital Limited

Level 12, 15 William Street, Melbourne, Victoria 3000, Australia Tel +61-03 9629 8288 Fax +61-03 9629 8882 Website: www.phillipcapital.com.au

TURKEY

PhillipCapital Menkul Degerler

Dr. Cemil Bengü Cad. Hak Is Merkezi No. 2 Kat. 6A Caglayan 34403 Istanbul, Turkey Tel: 0212 296 84 84 Fax: 0212 233 69 29 Website: www.phillipcapital.com.tr

HONG KONG

Phillip Securities (HK) Ltd

11/F United Centre 95 Queensway Hong Kong Tel +852 2277 6600 Fax +852 2868 5307 Websites: www.phillip.com.hk

CHINA

Phillip Financial Advisory (Shanghai) Co Ltd

No 550 Yan An East Road, Ocean Tower Unit 2318, Postal code 200001 Tel +86-21 5169 9200 Fax +86-21 6351 2940 Website: www.phillip.com.cn

UNITED KINGDOM

King & Shaxson Capital Limited

6th Floor, Candlewick House, 120 Cannon Street. London, EC4N 6AS Tel +44-20 7426 5950 Fax +44-20 7626 1757

Website: www.kingandshaxson.com

SRI LANKA

Asha Phillip Securities Limited

2nd Floor, Lakshmans Building, No. 321, Galle Road, Colombo 03, Sri Lanka Tel: (94) 11 2429 100 Fax: (94) 11 2429 199

Website: www.ashaphillip.net

DUBAI

Phillip Futures DMCC

Member of the Dubai Gold and Commodities Exchange (DGCX) Unit No 601, Plot No 58, White Crown Bldg, Sheikh Zayed Road, P.O.Box 212291 Dubai-UAF

Tel: +971-4-3325052 / Fax: +971-4-3328895

SIA ENGINEERING COMPANY LTD RESULTS



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