Aapico Hitech - AH3QCY12 outlook still bright

Bloomberg | Reuters AH TB | AH.BK



Phillip Securities Research 28 August 2012

Report type: Trade Flash

Company Overview

AH is engaged in designing, manufacturing and installation of car assembly jigs, stamping dies, and OEM auto parts.

- AH reported a jump in 2QCY12 net profit of 456% y-y and 194% q-q to Bt279.88mn.
- For 3QCY12, we expect growth momentum remains strong as AH got a new production line, including rising auto output in the country.
- We recommend an 'ACCUMULATE' rating on AH shares with a target price of Bt20.40/share.

What is the news?

A remarkable growth in 2QCY12 earnings was mainly contributed to new production lines for Suzuki-New Swift and Ford-Ford Focus, and a significant increase in the auto output of 63% y-y and 12% q-q to 0.56mn units. Quarterly sales increased as much as 51% y-y and 31% q-q to Bt3,935.15mn. Net profit grew at faster pace by 456% y-y and 194% q-q to Bt279.88mn, thanks to rising amount of workload, a resumption of full capacity production of its plant at Hi-Tech Industrial Estate (hit by severe flood late last year) and flood-claimed insurance of Bt90mn. Excluding the extra item, operating profit rose 277% y-y and 192% q-q to bt189.88mn. According to management's guidelines, AH is expecting new project from Honda-BRIO sedan that management affirms there is remaining capacity to accommodate a 15-20% increased workload. AH has a plan to implement new machineries and build up new plant to increase its production capacity in 2013.

How do we view this?

We foresee AH's 3QCY12 operating performance continues to benefit from the country's upbeat auto production as the Federation of Thai Industries is forecast 3QCY12 auto output to grow sequentially by 27% y-y and 8% q-q to 0.6mn units. AH's auto parts sales generated the highest proportion of more than 70% of total sales as the company produce parts for several carmakers, such as AAT (Ford & Mazda), Nissan, Toyota, Isuzu, and Honda. Adding to positive outlook is the fact that Honda has resumed its normal production capacity which is likely to help support its overseas business of vehicle dealership in Malaysia.

Investment Actions?

Earnings continued to grow impressively, while there is also an upside to our CY12 forecast on the expected remaining insurance claim. AH's management expected to receive total flood-claimed insurance of Bt700mn (based on its coverage of Bt2,000mn). Out of which Bt320mn was already booked—Bt200mn in 4QCY11, Bt30mn in 1QCY12 and Bt90mn in 2QCY12. For these reasons, we recommend an 'ACCUMULATE' rating on AH shares with a target price of Bt20.40/share, based on P/E of 9x.

Valuation Method

P/E'12 (9x)

Analyst Phillip Research Team +65 65311240 +65 63367607 research@phillip.com.sg





Important Information

This publication is prepared by Phillip Securities Research Pte Ltd., 250 North Bridge Road, #06-00, Raffles City Tower, Singapore 179101 (Registration Number: 198803136N), which is regulated by the Monetary Authority of Singapore ("Phillip Securities Research"). By receiving or reading this publication, you agree to be bound by the terms and limitations set out below.

This publication has been provided to you for personal use only and shall not be reproduced, distributed or published by you in whole or in part, for any purpose. If you have received this document by mistake, please delete or destroy it, and notify the sender immediately. Phillip Securities Research shall not be liable for any direct or consequential loss arising from any use of material contained in this publication.

The information contained in this publication has been obtained from public sources, which Phillip Securities Research has no reason to believe are unreliable and any analysis, forecasts, projections, expectations and opinions (collectively, the "Research") contained in this publication are based on such information and are expressions of belief of the individual author or the indicated source (as applicable) only. Phillip Securities Research has not verified this information and no representation or warranty, express or implied, is made that such information or Research is accurate, complete, appropriate or verified or should be relied upon as such. Any such information or Research contained in this publication is subject to change, and Phillip Securities Research shall not have any responsibility to maintain or update the information or Research made available or to supply any corrections, updates or releases in connection therewith. In no event will Phillip Securities Research or persons associated with or connected to Phillip Securities Research, including but not limited its officers, directors, employees or persons involved in the preparation or issuance of this report, (i) be liable in any manner whatsoever for any consequences (including but not limited to any special, direct, indirect, incidental or consequential losses, loss of profits and damages) of any reliance or usage of this publication or (ii) accept any legal responsibility from any person who receives this publication, even if it has been advised of the possibility of such damages. You must make the final investment decision and accept all responsibility for your investment decision, including, but not limited to your reliance on the information, data and/or other materials presented in this publication.

Any opinions, forecasts, assumptions, estimates, valuations and prices contained in this material are as of the date indicated and are subject to change at any time without prior notice.

Past performance of any product referred to in this publication is not indicative of future results.

This report does not constitute, and should not be used as a substitute for, tax, legal or investment advice. This publication should not be relied upon exclusively or as authoritative, without further being subject to the recipient's own independent verification and exercise of judgment. The fact that this publication has been made available constitutes neither a recommendation to enter into a particular transaction, nor a representation that any product described in this material is suitable or appropriate for the recipient. Recipients should be aware that many of the products, which may be described in this publication involve significant risks and may not be suitable for all investors, and that any decision to enter into transactions involving such products should not be made, unless all such risks are understood and an independent determination has been made that such transactions would be appropriate. Any discussion of the risks contained herein with respect to any product should not be considered to be a disclosure of all risks or a complete discussion of such risks.

Nothing in this report shall be construed to be an offer or solicitation for the purchase or sale of any product. Any decision to purchase any product mentioned in this research should take into account existing public information, including any registered prospectus in respect of such product.

Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report, may provide an array of financial services to a large number of corporations in Singapore and worldwide, including but not limited to commercial / investment banking activities (including sponsorship, financial advisory or underwriting activities), brokerage or securities trading activities. Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons





involved in the preparation or issuance of this report, may have participated in or invested in transactions with the issuer(s) of the securities mentioned in this publication, and may have performed services for or solicited business

from such issuers. Additionally, Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report, may have provided advice or investment services to such companies and investments or related investments, as may be mentioned in this publication.

Phillip Securities Research or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report may, from time to time maintain a long or short position in securities referred to herein, or in related futures or options, purchase or sell, make a market in, or engage in any other transaction involving such securities, and earn brokerage or other compensation in respect of the foregoing. Investments will be denominated in various currencies including US dollars and Euro and thus will be subject to any fluctuation in exchange rates between US dollars and Euro or foreign currencies and the currency of your own jurisdiction. Such fluctuations may have an adverse effect on the value, price or income return of the investment.

To the extent permitted by law, Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report, may at any time engage in any of the above activities as set out above or otherwise hold a interest, whether material or not, in respect of companies and investments or related investments, which may be mentioned in this publication. Accordingly, information may be available to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the preparation or issuance of this report, may, to the extent permitted by law, have acted upon or used the information prior to or immediately following its publication. Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited its officers, directors, employees or persons involved in the preparation or issuance of this report, may have issued other material that is inconsistent with, or reach different conclusions from, the contents of this material.

The information, tools and material presented herein are not directed, intended for distribution to or use by, any person or entity in any jurisdiction or country where such distribution, publication, availability or use would be contrary to the applicable law or regulation or which would subject Phillip Securities Research to any registration or licensing or other requirement, or penalty for contravention of such requirements within such jurisdiction.

Section 27 of the Financial Advisers Act (Cap. 110) of Singapore and the MAS Notice on Recommendations on Investment Products (FAA-N01) do not apply in respect of this publication.

This material is intended for general circulation only and does not take into account the specific investment objectives, financial situation or particular needs of any particular person. The products mentioned in this material may not be suitable for all investors and a person receiving or reading this material should seek advice from a professional and financial adviser regarding the legal, business, financial, tax and other aspects including the suitability of such products, taking into account the specific investment objectives, financial situation or particular needs of that person, before making a commitment to invest in any of such products.

Please contact Phillip Securities Research at [65 65311240] in respect of any matters arising from, or in connection with, this document.

This report is only for the purpose of distribution in Singapore.





Chan Wai Chee

CEO, Research Special Opportunities +65 6531 1231 yebo@phillip.com.sg

Magdalene Choong, CFA

Investment Analyst
US, Gaming
+65 6531 1791
magdalenechoongss@phillip.com.sg

Ken Ang

Investment Analyst
Financials
+65 6531 1793
kenangwy@phillip.com.sg

Roy Chen

Macro Analyst
Global Macro, Asset Strategy
+65 6531 1535
roychencz@phillip.com.sg

Lee Kok Joo, CFA

Head of Research S-Chips, Strategy +65 6531 1685 leekj@phillip.com.sg

Go Choon Koay, Bryan

Investment Analyst
Property
+65 6531 1792
gock@phillip.com.sg

Travis Seah

Investment Analyst
REITS
+65 6531 1229
travisseahhk@phillip.com.sq

Nicholas Ong

Investment Analyst
Commodities
+65 6531 5440
nicholasonghg@phillip.com.sg

Joshua Tan

Macro Strategist
Global Macro, Asset Strategy
+65 6531 1249
joshuatan@phillip.com.sg

Derrick Heng

Investment Analyst
Transportation, Telecom.
+65 6531 1221
derrickhengch@phillip.com.sq

Ng Weiwen

Macro Analyst
Global Macro, Asset Strategy
+65 6531 1735
ngww@phillip.com.sg

Research Assistant

General Enquiries +65 6531 1240 (Phone) +65 6336 7607 (Fax) research@phillip.com.sg





SINGAPORE

Phillip Securities Pte Ltd

Raffles City Tower 250, North Bridge Road #06-00 Singapore 179101 Tel: (65) 6533 6001

Fax: (65) 6535 6631 Website: www.poems.com.sq

HONG KONG

Phillip Securities (HK) Ltd

Exchange Participant of the Stock Exchange of Hong Kong 11/F United Centre 95 Queensway Hong Kong Tel (852) 22776600 Fax (852) 28685307

Websites: www.phillip.com.hk

INDONESIA

PT Phillip Securities Indonesia

ANZ Tower Level 23B, JI Jend Sudirman Kav 33A Jakarta 10220 – Indonesia Tel (62-21) 57900800 Fax (62-21) 57900809

Website: www.phillip.co.id

THAILAND

Phillip Securities (Thailand) Public Co. Ltd

15th Floor, Vorawat Building, 849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel (66-2) 6351700 / 22680999 Fax (66-2) 22680921 Website www.phillip.co.th

UNITED KINGDOM

King & Shaxson Capital Limited

6th Floor, Candlewick House, 120 Cannon Street, London, EC4N 6AS Tel (44-20) 7426 5950 Fax (44-20) 7626 1757

Website: www.kingandshaxson.com

AUSTRALIA

Octa Phillip Securities Ltd

Level 12, 15 William Street, Melbourne, Victoria 3000, Australia Tel (03) 9629 8288 Fax (03) 9629 8882 Website: www.octaphillip.com

MALAYSIA

Phillip Capital Management Sdn Bhd

B-3-6 Block B Level 3 Megan Avenue II, No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel (603) 21628841 Fax (603) 21665099

Website: www.poems.com.my

JAPAN

Phillip Securities Japan, Ltd.

4-2 Nihonbashi Kabuto-cho Chuo-ku, Tokyo 103-0026 Tel: (81-3) 3666-2101 Fax: (81-3) 3666-6090

Website:www.phillip.co.jp

CHINA

Phillip Financial Advisory (Shanghai) Co. Ltd

No 550 Yan An East Road, Ocean Tower Unit 2318, Postal code 200001 Tel (86-21) 51699200 Fax (86-21) 63512940

Website: www.phillip.com.cn

FRANCE

King & Shaxson Capital Limited

3rd Floor, 35 Rue de la Bienfaisance 75008 Paris France Tel (33-1) 45633100 Fax (33-1) 45636017

Website: www.kingandshaxson.com

UNITED STATES Phillip Futures Inc

141 W Jackson Blvd Ste 3050
The Chicago Board of Trade Building
Chicago, IL 60604 USA
Tel +1.312.356.9000
Fax +1.312.356.9005

