

Facebook Inc

Buy Trade – Position Open

USA | TECHNOLOGY | TRADING NOTE

Investment Action

We are bullish on FB on the growth of its user base (up 16% yoy to 1.79 bn active monthly users), as well as the promising results of its other avenues, such as Instagram Stories (up 50% to 600mn active monthly users) and Facebook Live (400% growth in usage since May 2016). We believe that the sell off from its high in October 2016 has caused the stock to be discounted relative to its growth rate. Add in FB's very strong balance sheet, and the stock seems to be a convincing investment.

After reaching an all-time high of USD133.50 in October 2016, Facebook shares tumbled by almost 14%. There are a number of factors for the hit the share price took, namely, weaker guidance for 2017 and a Donald Trump victory at the presidential election. Technology stocks in general did not participate much in the stock market rally following the Trump victory, as they were not seen as the sector that would benefit much from Trump's infrastructure spending. FB and other social media were also criticized heavily during the election period over "fake news". For the 4th quarter of 2016, the Dow Jones grew about 9%, Nasdaq grew 3% and FB fell 9%.

While the Trump factor is likely to have contributed, the weaker guidance from FB itself is likely to be the main contributor to the fall in share price. FB's revenue for full FY16 will be released in February 2017 but estimated revenue is expected to grow by about 50% yoy. In comparison, FY17 revenue is expected to grow by about 30% yoy. Besides facing a tough yoy comparison in FY17, FB warned that it is nearing maximum ad load on its platform. With growth potentially slowing down and its main revenue generating segment reaching capacity, it is no wonder FB faced a selloff.

However, we believe that the selloff was overdone. FB has been investing and expanding its other revenue segments and have been reaping promising results. In particular, FB's Instagram Stories have been hugely successful and Instagram reported that its user base has grown to more than 600 mn monthly active users, up from 400 mn that it reported in 2015. Instagram is expected to generate USD 1.5bn in FY16 and is expected to reach USD 5bn by 2018. Facebook Live is FB's attempt to increase engagement by allowing users to live stream, and since its release in May, it has seen almost 400% growth in usage. FB Messenger also reached the 1bn user mark in 2016, and if its "bots" program takes off, Messenger could potentially replace many individual business apps and generate billions in estimated revenue.

Key Points:

- Technicals. FB has been rising in a sturdy uptrend since May 2015 with the 20 and 60 weekly moving average propelling price higher on every pullback shown by the highlighted areas. The most recent correction off the 133.50 all-time high was no exception as price subsequently rebounded off the 60 weekly moving average, keeping the long term uptrend intact. In addition, there was a bullish breakout above the 7 weeks range on the week ended 6 January 2017 suggesting the next leg higher. The 14 November 2016 low at 119.13 should mark the next higher low point within this long term uptrend.
- Expect the uptrend to resume next for price to retest the 133.50 all-time high next followed by 140.00 round number psychological area.

10 January 2017

Postive

CLOSING PRICE USD 124.90 **ENTRY PRICE** USD 124 90 STOP LOSS USD 113.45 USD 140.00 TARGET PRICE RISK/REWARD

COMPANY DATA

O/S SHARES (MN):	2,341
MARKET CAP (USD mn / SGD mn):	360860 / 360860
52 - WK HI/LO (USD) :	133.5 / 89.37
3M Average Daily T/O (mn):	22.60

MAJOR SHAREHOLDERS (%)

VANGUARD GROUP INC	6.28%
FIDELITY MANAGEMENT & RESEARCH	5.97%
T ROWE PRICE ASSOCIATES	3.15%

PRICE PERFORMANCE (%)

	1M TH	3 M T H	1Y R
COMPANY	4.4	(3.2)	28.3
SPXRETURN	0.57	5.91	20.65

PRICE VS. SPX



Source: Bloomberg, PSR

KEY FINANCIALS

USD BN	FY 12	FY 13	FY14	FY 15
Revenue	5.1	7.9	12.5	17.9
EBITDA	1.2	3.8	6.2	8.2
NPAT (adj.)	0.0	1.5	2.9	3.7
EPS (adj.)	0.01	0.60	1.10	1.29
PER, x (adj.)	2,661.97	91.08	70.9	81.1
P/BV,x	5.37	9.00	6.1	6.7
DPS (USD)	-	-	-	-
Div Yield, %	0.0%	0.0%	0.0%	0.0%
ROE,%	0%	11%	11%	9%

Source: Company Data, PSR est.

Ho Kang Wei (+65 62121855) hokw@phillip.com.sg (+65 62121857) Jeremy Ng

jeremyngch@phillip.com.sg

Page | 1 | PHILLIP SECURITIES RESEARCH (SINGAPORE)

Ref. No.: US2017_0002

Resistance 1: 133.50 Resistance 2: 140.00

Support 1: 113.55 Support 2: 108.23







Red line = 20 period moving average, blue line = 60 period moving average,

Green line = 200 period moving average

Source: Bloomberg, PSR

- Valuations. FB currently trades at a PER of 48.21. In comparison, Twitter is loss making and Snapchat, which is due to IPO soon, has yet to release information regarding its financials. While FB's PER of 48.21 might seem pricey, its forward PE is about 25.22 and it has a PEG of about 1.6. FB's current price seems to indicate a discount to its growth rate. As mentioned above, FB is expected to grow its revenue by almost 50% for FY16 and 30% by FY17. Its net income is expected to grow by more than 30% yoy for both FY16 and FY17. It has an operating margin of 34.72% and a net profit margin of 20.57%. Additionally, FB has a very strong balance sheet, with almost USD 26bn in its cash hoard and 0 debt. Overall, we believe that FB is currently Slightly Under Valued.
- Risk. As mentioned above, FB is nearing capacity for its main revenue generating segment. While it is still showing signs of growth, the more organic growth is expected and needs to come from its other segments. As such, if the other segments fail to deliver in driving revenue growth, or if FB's ad revenue from its main platform starts to fall off, FB is likely to see a substantial correction in price.

Counter	Sector	Ticker	Currency	Last Price	Time Horizon	Entry	Stop Loss	Target	Bloomberg Consensus T/P
Facebook Inc	Technology	FB	USD	124.9	1-3 Month	124.9	113.45	140	154.15



Contact Information (Singapore Research Team)

Research Operations Officer

Mohamed Amiruddin - amiruddin@phillip.com.sg

Consumer | Healthcare

Soh Lin Sin - sohls@phillip.com.sg

Transport | REITs (Industrial)

Richard Leow, CFTe, FRM - richardleowwt@phillip.com.sg

Banking and Finance

Jeremy Teong - jeremyteongfh@phillip.com.sg

Property | Infrastructure

Peter Ng - peterngmc@phillip.com.sg

REITs (Commercial, Retail, Healthcare) | Property

Dehong Tan - tandh@phillip.com.sg

US Equity

Ho Kang Wei - hokw@phillip.com.sg

Macro

Pei Sai Teng - peist@phillip.com.sg

Technical Analysis

Jeremy Ng - jeremyngch@phillip.com.sg

Oil & Gas | Energy

Chen Guangzhi - chengz@phillip.com.sg

SINGAPORE

Phillip Securities Pte Ltd

Raffles City Tower 250, North Bridge Road #06-00 Singapore 179101 Tel +65 6533 6001 Fax +65 6535 6631

JAPAN

Phillip Securities Japan, Ltd.

Website: www.poems.com.sg

4-2 Nihonbashi Kabuto-cho Chuo-ku, Tokyo 103-0026 Tel +81-3 3666 2101 Fax +81-3 3666 6090 Website: www.phillip.co.jp

THAILAND

Phillip Securities (Thailand) Public Co. Ltd

15th Floor, Vorawat Building, 849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel +66-2 6351700 / 22680999 Fax +66-2 22680921 Website www.phillip.co.th

UNITED STATES

Phillip Capital Inc

141 W Jackson Blvd Ste 3050 The Chicago Board of Trade Building Chicago, IL 60604 USA Tel +1-312 356 9000 Fax +1-312 356 9005

Website: www.phillipusa.com

INDIA

PhillipCapital (India) Private Limited

No.1, 18th Floor, Urmi Estate 95, Ganpatrao Kadam Marg Lower Parel West, Mumbai 400-013 Maharashtra, India Tel: +91-22-2300 2999 / Fax: +91-22-2300 2969 Website: www.phillipcapital.in

CAMBODIA

Phillip Bank Plc

Ground Floor of B-Office Centre,#61-64, Norodom Blvd Corner Street 306,Sangkat Boeung Keng Kang 1, Khan Chamkamorn, Phnom Penh, Cambodia Tel: 855 (0) 7796 6151/855 (0) 1620 0769 Website: www.phillipbank.com.kh

Contact Information (Regional Member Companies) MALAYSIA

Phillip Capital Management Sdn Bhd

B-3-6 Block B Level 3 Megan Avenue II, No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel +603 2162 8841 Fax +603 2166 5099

Website: www.poems.com.my

INDONESIA

PT Phillip Securities Indonesia

ANZ Tower Level 23B, JI Jend Sudirman Kav 33A Jakarta 10220 – Indonesia Tel +62-21 5790 0800 Fax +62-21 5790 0809 Website: www.phillip.co.id

FRANCE

King & Shaxson Capital Limited

3rd Floor, 35 Rue de la Bienfaisance 75008
Paris France
Tel +33-1 45633100
Fax +33-1 45636017

Website: www.kingandshaxson.com

AUSTRALIA

Phillip Capital Limited

Level 12, 15 William Street, Melbourne, Victoria 3000, Australia Tel +61-03 9629 8288 Fax +61-03 9629 8882

Website: www.phillipcapital.com.au

TURKEY

PhillipCapital Menkul Degerler

Dr. Cemil Bengü Cad. Hak Is Merkezi No. 2 Kat. 6A Caglayan 34403 Istanbul, Turkey Tel: 0212 296 84 84 Fax: 0212 233 69 29 Website: www.phillipcapital.com.tr

HONG KONG

Phillip Securities (HK) Ltd

11/F United Centre 95 Queensway Hong Kong Tel +852 2277 6600 Fax +852 2868 5307 Websites: www.phillip.com.hk

CHINA

Phillip Financial Advisory (Shanghai) Co Ltd

No 550 Yan An East Road, Ocean Tower Unit 2318, Postal code 200001 Tel +86-21 5169 9200 Fax +86-21 6351 2940

Website: www.phillip.com.cn

UNITED KINGDOM

King & Shaxson Capital Limited

6th Floor, Candlewick House, 120 Cannon Street, London, EC4N 6AS Tel +44-20 7426 5950 Fax +44-20 7626 1757

Website: www.kingandshaxson.com

SRI LANKA

Asha Phillip Securities Limited

2nd Floor, Lakshmans Building, No. 321, Galle Road, Colombo 03, Sri Lanka Tel: (94) 11 2429 100 Fax: (94) 11 2429 199

Website: www.ashaphillip.net

DUBAI

Phillip Futures DMCC

Member of the Dubai Gold and Commodities Exchange (DGCX) Unit No 601, Plot No 58, White Crown Bldg, Sheikh Zayed Road, P.O.Box 212291 Dubai-UAE

Tel: +971-4-3325052 / Fax: + 971-4-3328895



Important Information

This report is prepared and/or distributed by Phillip Securities Research Pte Ltd ("Phillip Securities Research"), which is a holder of a financial adviser's license under the Financial Advisers Act, Chapter 110 in Singapore.

By receiving or reading this report, you agree to be bound by the terms and limitations set out below. Any failure to comply with these terms and limitations may constitute a violation of law. This report has been provided to you for personal use only and shall not be reproduced, distributed or published by you in whole or in part, for any purpose. If you have received this report by mistake, please delete or destroy it, and notify the sender immediately.

The information and any analysis, forecasts, projections, expectations and opinions (collectively, the "Research") contained in this report has been obtained from public sources which Phillip Securities Research believes to be reliable. However, Phillip Securities Research does not make any representation or warranty, express or implied that such information or Research is accurate, complete or appropriate or should be relied upon as such. Any such information or Research contained in this report is subject to change, and Phillip Securities Research shall not have any responsibility to maintain or update the information or Research made available or to supply any corrections, updates or releases in connection therewith.

Any opinions, forecasts, assumptions, estimates, valuations and prices contained in this report are as of the date indicated and are subject to change at any time without prior notice. Past performance of any product referred to in this report is not indicative of future results.

This report does not constitute, and should not be used as a substitute for, tax, legal or investment advice. This report should not be relied upon exclusively or as authoritative, without further being subject to the recipient's own independent verification and exercise of judgment. The fact that this report has been made available constitutes neither a recommendation to enter into a particular transaction, nor a representation that any product described in this report is suitable or appropriate for the recipient. Recipients should be aware that many of the products, which may be described in this report involve significant risks and may not be suitable for all investors, and that any decision to enter into transactions involving such products should not be made, unless all such risks are understood and an independent determination has been made that such transactions would be appropriate. Any discussion of the risks contained herein with respect to any product should not be considered to be a disclosure of all risks or a complete discussion of such risks.

Nothing in this report shall be construed to be an offer or solicitation for the purchase or sale of any product. Any decision to purchase any product mentioned in this report should take into account existing public information, including any registered prospectus in respect of such product.

Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may provide an array of financial services to a large number of corporations in Singapore and worldwide, including but not limited to commercial / investment banking activities (including sponsorship, financial advisory or underwriting activities), brokerage or securities trading activities. Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may have participated in or invested in transactions with the issuer(s) of the securities mentioned in this report, and may have performed services for or solicited business from such issuers. Additionally, Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may have provided advice or investment services to such companies and investments or related investments, as may be mentioned in this report.

Phillip Securities Research or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report may, from time to time maintain a long or short position in securities referred to herein, or in related futures or options, purchase or sell, make a market in, or engage in any other transaction involving such securities, and earn brokerage or other compensation in respect of the foregoing. Investments will be denominated in various currencies including US dollars and Euro and thus will be subject to any fluctuation in exchange rates between US dollars and Euro or foreign currencies and the currency of your own jurisdiction. Such fluctuations may have an adverse effect on the value, price or income return of the investment.

To the extent permitted by law, Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may at any time engage in any of the above activities as set out above or otherwise hold an interest, whether material or not, in respect of companies and investments or related investments, which may be mentioned in this report. Accordingly, information may be available to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, which is not reflected in this report, and Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may, to the extent permitted by law, have acted upon or used the information prior to or immediately following its publication. Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited its officers, directors, employees or persons involved in the issuance of this report, may have issued other material that is inconsistent with, or reach different conclusions from, the contents of this report.

The information, tools and material presented herein are not directed, intended for distribution to or use by, any person or entity in any jurisdiction or country where such distribution, publication, availability or use would be contrary to the applicable law or regulation or which would subject Phillip Securities Research to any registration or licensing or other requirement, or penalty for contravention of such requirements within such jurisdiction.

This report is intended for general circulation only and does not take into account the specific investment objectives, financial situation or particular needs of any particular person. The products mentioned in this report may not be suitable for all investors and a person receiving or reading this report should seek advice from a professional and financial adviser regarding the legal, business, financial, tax and other aspects including the suitability of such products, taking into account the specific investment objectives, financial situation or particular needs of that person, before making a commitment to invest in any of such products.

This report is not intended for distribution, publication to or use by any person in any jurisdiction outside of Singapore or any other jurisdiction as Phillip Securities Research may determine in its absolute discretion.

IMPORTANT DISCLOSURES FOR INCLUDED RESEARCH ANALYSES OR REPORTS OF FOREIGN RESEARCH HOUSES

Where the report contains research analyses or reports from a foreign research house, please note:

- (i) recipients of the analyses or reports are to contact Phillip Securities Research (and not the relevant foreign research house) in Singapore at 250 North Bridge Road, #06-00 Raffles City Tower, Singapore 179101, telephone number +65 6533 6001, in respect of any matters arising from, or in connection with, the analyses or reports; and
- (ii) to the extent that the analyses or reports are delivered to and intended to be received by any person in Singapore who is not an accredited investor, expert investor or institutional investor, Phillip Securities Research accepts legal responsibility for the contents of the analyses or reports.