

Singapore REITs Monthly

Monthly Tracker: November 2018

SINGAPORE | REAL ESTATE (REIT) | UPDATE

- FTSE S-REIT total return declined 4.9% YTD. Weakness across all sub-sectors save for hospitality over the past month – with Frasers Hospitality Trust being the top performer (+5.6% MTD) and Keppel-KBS US REIT being the worst performer (-17.0% MTD).
- Sector yield spread of 273bps over the benchmark 10-year SGS (10YSGS) yield remains close to the -1 standard deviation (SD) level as at end-October.
- 3m SOR continued to rise YTD, ending at 1.73% in October.
- Remain NEUTRAL on S-REITs sector. Sub-sector preferences: Office and Hospitality.

SECTOR SNAPSHOT

S-REIT yield spread declined 51bps YTD in October. The S-REIT yield spread remains close to the -1 standard deviation (SD) level as at end-October. The 10YRSGS yield currently stands at 2.51%. Rising interest rates will be a headwind for S-REITs from a yield and interest expense perspective, but it does not necessarily lead to a bearish state as rental growth can be a mitigating tailwind.

3-month SOR continues to rise YTD. Hitting 1.73% at end-October, the 3-month SOR was the highest since Jan 2005.

Retail: Dismal results reported by the Singapore retail REITs, on the back of negative or flat rental reversions recorded in 3QCY18. Tenant sales and footfall still weak YoY, which could continue to place pressure on occupancy cost and thus, reversions. CapitaLand Mall Trust (CMT) had completed the acquisition of the remaining 70% interest in Westgate on Nov 1, which the REIT had held a successful S\$278mn private placement exercise for. Assuming CMT's current funding cost of 3.2%, this funding structure of c.65% debt would be accretive to FY18e and FY19e DPU. Retail sales ticked up 1.8% YoY in September, with Fashion (+3.0% YoY) and Watches and Jewellery (+7.4% YoY) being some of the top contributors. The F&B index was up 1.3% YoY in September.

Office: Uptick in both central and office rental indices for 3QCY18, helped by YoY improvement in occupancy for both Central and Fringe office space. Above 98% occupancy for the office REITs, well above the average central office occupancy of 88.2%. With average Grade A rental rates improving over the past five quarters, positive or higher reversions are expected to come about once they surpass expiring rents – which were typically signed c.3 years ago. Frasers Tower had a reported 90% occupancy rate, and the only Grade A supply for the year will be from 16 Robinson.

Industrial: Rental Index appears to be stabilising, as it declined -0.1% QoQ to 90.9 and the decline each quarter this year has been getting smaller. 3QCY18 occupancy ticked up slightly YoY to 89.1% and 89.4% for factory space and warehouse space, respectively. Rental reversions during the quarter were generally negative. Demand-side looks fragile, as manufacturing and export data are moderating; and the threat of escalating trade tariffs is adding pressure to an already uncertain outlook.

Hospitality: Average RevPAR rose 4.48% YoY, to \$\$197, in September, both on higher occupancy and higher average room rates (ARR). While higher occupancy rates were clocked in for the Singapore portfolio across the Hospitality REITs, RevPAR was down YoY for a few REITs owing to new market entrants in the area which placed pressure on the ARR.



20 November 2018

NEUTRAL (Maintained)



	1M T H	3 M T H	YTD	1Y R
FSTREIRETURN	(0.1)	(3.3)	(4.9)	(1.6)
STIRETURN	0.1	(4.3)	(6.8)	(6.0)





Source: Bloomberg, PSR





Source: Bloomberg, PSR

 Tara Wong
 (+65 6212 1850)

 Research Analyst
 tarawongsj@phillip.com.sg



INVESTMENT ACTIONS

Remain NEUTRAL on the S-REITs sector

While the S-REIT yield spread is currently near the -1SD level since the global financial crisis, strong rental growth should offset any adverse effects from rising interest rates. As such we have identified pockets of opportunities within each sub-sector that would exhibit these characteristics of healthy reversion rates and strong leasing activity.

We maintain Neutral on the S-REITs sector on declining tenant sales in the Retail sub-sector and sluggish net absorption of Industrial space. A marked improvement in tenant sales would allow the retail S-REITs to improve occupancy levels at sustainable rental levels. However, tighter e-commerce competition and the oncoming retail supply glut would continue to weigh on retail rentals in the medium term. While Industrial rents have been stabilising, occupancy still has some catching up to do in order to provide a meaningful catalyst for a sub-sector upgrade.

Top-down view (unchanged)

We like the Commercial and Hospitality sub-sectors due to tapering supply after the surge in supply in the prior two to three years. We are cautious on the Retail sub-sector as retail sales and shopper footfall both leave much to be desired.

Tactical bottom-up view (unchanged)

REITs that can better weather through the rising interest rate environment would be those with:

Low gearing; 2) High-interest coverage; 3) Long weighted average debt to maturity; and
 A high proportion of debt on fixed interest rates

.....such as CapitaLand Commercial Trust (ACCUMULATE, TP:S\$1.90), Keppel DC REIT (ACCUMULATE, TP:S\$1.45), Frasers Commercial Trust*, and Keppel-KBS US REIT* * Currently not under PSR coverage

	PSR RATING	PSR TARGET PRICE (S\$)
FIRST REAL ESTATE INVT TRUST	NEUTRAL	1.30
CAPITALAND MALL TRUST	NETURAL	2.09
FRASERS CENTREPOINT TRUST	NEUTRAL	2.21
CAPITALAND RETAIL CHINA TRUST	ACCUMULATE	1.66
DASIN RETAIL TRUST ¹	ACCUMULATE	0.95
CAPITALAND COMMERCIAL TR	ACCUMULATE	1.90
ASCENDAS REAL ESTATE INV TR	ACCUMULATE	2.78
MAPLETREE INDUSTRIAL TRUST	NEUTRAL	1.99
KEPPEL DC REIT	ACCUMULATE	1.45
CACHE LOGISTICS TRUST	NEUTRAL	0.75
EC WORLD REIT ¹	BUY	0.82

Figure 1: S-REITs under our coverage

Source: PSR

¹ Covered by PSR under the 'SGX Stockfacts' scheme



MACROECONOMIC ENVIRONMENT

Figure 2: FTSE Straits Times REIT Index Yield Spread over 10YSGS



S-REIT yield spread declined 51bps YTD as at end-October, to 273bps, still lying below the -1SD level.

The S-REIT dividend yield is now 5.25%.

Source: Bloomberg, PSR

Figure 3: Fed Fund Rates vs SG rates



The 3-month SOR continues its ascent YTD, to 1.73% in September, surpassing the last high of 1.77% in Jan 2005.

Source: Bloomberg, PSR



RETAIL





Figure 5: SG Retail Sales YoY% (excl. Motor Vehicle Sales)



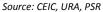
0.0



-1.0

3.0

1.3



Sep-18

1.8

While occupancy was maintained YoY at 92.4% in 3QCY18, rental rents continued to slide, with the retail rental index falling 2.7bps to 97.0 in 3QCY18.

Retail sales (excluding motor vehicle sales) ticked up 1.8% YoY in September, with Fashion (+3.0% YoY) and Watches and Jewellery (+7.4% YoY) being some of the top contributors.

The F&B index was up 1.3% YoY in September, supported by all subcategories (restaurants, fast food outlets, other eating places) save for food caterers.

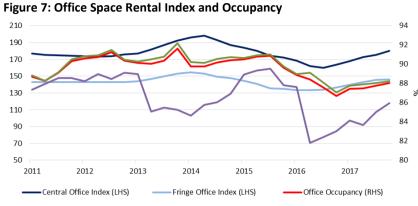
Retail supply for 2018 at a 4-year high, with net annual addition of 221k sqm of retail space.

Projected supply for 2019 is still hovering at the historical annual supply level (2012-2017).

SINGAPORE REITS MONTHLY UPDATE



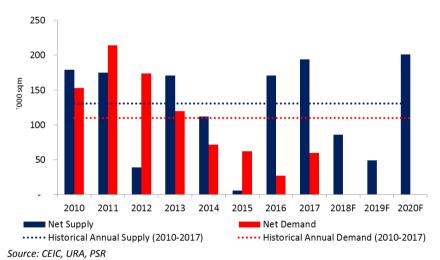
OFFICE



Source: CEIC, PSR

	Central Office Index (4Q1998=100)	Fringe Office Index (4Q1998=100)	Office Occupancy (%)	Central Office Occupancy (%)	Fringe Office Occupancy (%)
Sep-18	180.4	146.0	88.0	88.2	85.9
Sep-17	163.8	136.8	86.7	87.1	83.0

Figure 8: Office Space Demand/Supply



Office rents remain buoyant and are on an upward trajectory following its bottoming in 2017.

Rebound in office rents accompanied by uptick in occupancy – for both Central and Fringe office space.

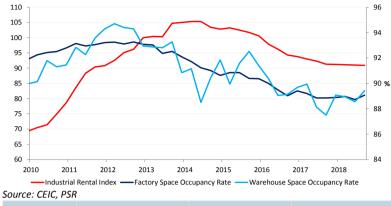
Upcoming supply is currently below the 10-year historical net demand of 110k sqm.

Only upcoming Grade A office supply for the year is 18 Robinson.



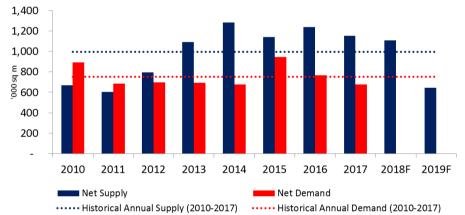
INDUSTRIAL





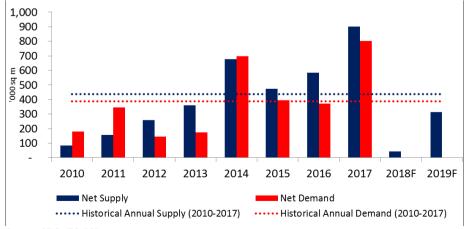
	Industrial Rental Index (4Q2012=100)	Factory Space Occupancy Rate (%)	Warehouse Space Occupancy Rate (%)			
Sep-18	90.9	89.1	89.4			
Sep-17	91.3	88.9	87.5			

Figure 10: Factory Space Demand/Supply



Source: CEIC, JTC, PSR





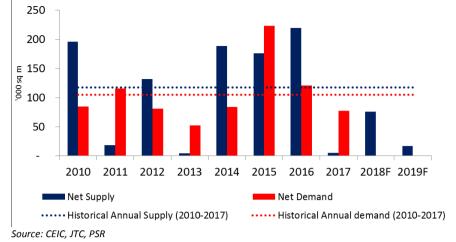
Source: CEIC, JTC, PSR

Rental Index appears to be stabilising, as it declined -0.1% QoQ to 90.9. 3QCY18 occupancy ticked up slightly YoY to 89.1% and 89.4% for factory space and warehouse space, respectively.

SINGAPORE REITS MONTHLY UPDATE

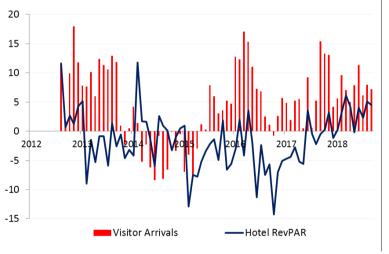


Figure 12: Business Park Demand/Supply



HOSPITALITY

Figure 13: SG Tourist Arrivals/Hotel RevPAR YoY%



Source: CEIC, PSR

	Visitor Arrivals	Hotel RevPAR (S\$)	Occupancy (%)	Hotel Average Room Rate (S\$)		
Sep-18	1,415,124	197	85	233		
Sep-17	1,320,050	188	83	226		

Figure 14: SG New Hotel Supply



RevPAR rose 4.48% YoY, to \$\$197, in September, both on higher occupancy and higher average room rates.

Supply growth this year is moderate, with only a net addition (after deducting rooms taken out of inventory for redevelopment) of 281 rooms, with a 3-year CAGR of 1.3% compared to the previous 3-year CAGR (2014-2017) of 5.5%.



Figure 15: S-REIT Universe

*Note: Coloured columns below indicate the critical attributes of REITs that should be looked at in a rising interest rates environment. The colour coding represents the scale of the figure for each respective column, green representing better than average and red representing worse than average.

	Mkt. Cap. (S\$mn)	Price (S\$)	PSR RATING	PSR TARGET PRICE (S\$)	P/NAV	Trailing yield (%)	Total Returns 1M (%)	Total Returns YTD (%)	Gearing (%)	Approximate % of debt on fixed rate	ROE (%)	All-in borrowing cost (%)	% debt expiring in 2018/current FY	% debt expiring in 2019/next FY
Healthcare														
PARKWAYLIFE REAL ESTATE	1,579	2.610			1.5	5.0	1.2	(9.3)	37.7	99.0	9.7	0.94	2.0	0.0
FIRST REAL ESTATE INVT TRUST	923	1.170	NEUTRAL	1.30	0.9	9.1	(11.0)	(20.2)	34.2	60.7	8.8	4.00	20.4	2.0
Average					1.20	7.07	-4.90	-14.71	35.95	79.85	9.27	2.47		
Hospitality														
ASCOTT RESIDENCE TRUST	2,316	1.070			0.9	6.4	0.9	(6.1)	36.4	82.0	5.8	2.30	5.0	7.0
CDL HOSPITALITY TRUSTS	1,784	1.480			1.0	6.4	(1.3)	(7.3)	33.8	66.0	7.9	2.40	10.4	19.5
FAR EAST HOSPITALITY TRUST	1,142	0.610			0.7	6.6	0.1	(11.5)	40.4	54.3	1.5	2.60	14.5	9.7
OUE HOSPITALITY TRUST	1,267	0.695			0.9	7.5	1.1	(16.7)	38.7	71.0	5.6	2.40	0.0	0.0
FRASERS HOSPITALITY TRUST	1,301	0.690			0.9	6.7	5.6	(3.3)	33.6	87.8	4.5	2.60	0.0	46.0
ASCENDAS HOSPITALITY TRUST	879	0.775			0.8	7.8	0.3	(3.6)	30.8	78.3	16.0	1.90	2.6	0.0
Average					0.85	6.92	1.13	-8.09	35.62	73.23	6.85	2.37		
Retail CAPITALAND MALL TRUST	7,845	2.130	NETURAL	2.09	1.1	4.5	2.5	9.2	31.7	93.0	9.7	3.10	0.0	9.1
MAPLETREE NORTH ASIA COMM	3,506	1.110	NETONAL	2.09	0.8	6.9	(1.9)	(6.3)	39.0	78.0	9.7 15.2	2.48	0.0	7.0
SPH REIT	2,569	0.995			1.1	5.6	0.0	(0.3)	26.3	69.8	5.7	2.48	23.5	31.3
FRASERS CENTREPOINT TRUST	2,004	2.160	NEUTRAL	2.21	1.1	5.6	(1.0)	1.3	28.6	64.0	8.8	2.60	25.5	28.3
STARHILL GLOBAL REIT	1,483	0.680	NEOTRAL	2.21	0.7	6.8	0.2	(8.6)	35.4	92.0	o.o 5.2	3.28	0.0	28.5 9.7
CAPITALAND RETAIL CHINA TRUST	1,465	1.380	ACCUMULATE	1.66	0.7	7.5	(2.2)	(12.5)	35.9	83.0	10.0	2.67	4.0	11.5
LIPPO MALLS INDONESIA RETAIL	685	0.240	Accomotate	1.00	0.7	12.4	(14.1)	(43.0)	37.1	44.9	5.9	5.77	42.0	0.0
BHG REIT	329	0.655			0.9	8.2	(1.5)	(2.8)	32.7	NA	5.4	4.20	NA	NA
DASIN RETAIL TRUST ¹	476	0.855	ACCUMULATE	0.95	0.6	9.0	(0.6)	6.7	32.5	NA	NA	4.80	0.0	36.1
SASSEUR REIT	797	0.675		0.55	NA	2.3	3.7	NA	31.2	NA	NA	5.40	NA	NA
Average	, , , ,	0.075			0.84	6.88	-1.48	-6.25	33.04	74.96	8.21	3.72	NA	NA
Commercial					0.01	0.00	1.10	0.25	55.01	7.1.50	0.21	5.72		
CAPITALAND COMMERCIAL TR	6,327	1.690	ACCUMULATE	1.90	0.9	5.0	(0.6)	(7.7)	35.3	92.0	7.3	2.60	0.0	9.2
SUNTEC REIT	4,674	1.750			0.8	5.7	(0.3)	(12.8)	38.2	70.0	4.3	2.86	0.0	11.4
KEPPEL REIT	3,851	1.130			0.8	5.0	0.9	(6.0)	39.1	76.0	3.5	2.80	0.0	20.0
MAPLETREE COMMERCIAL TR	4,708	1.630			1.1	5.6	5.3	6.3	34.8	75.2	13.8	2.93	0.0	2.0
FRASERS COMMERCIAL TRUST	1,214	1.360			0.9	7.0	(1.8)	(1.0)	28.3	81.2	10.4	3.02	0.0	2.8
OUE COMMERCIAL REIT	1,325	0.465			0.6	8.6	(2.1)	(22.6)	41.4	75.0	10.1	3.50	2.2	0.0
MANULIFE US REIT	993	0.780			0.9	7.2	(0.6)	(7.8)	37.4	100.0	7.6	3.27	0.0	16.4
KEPPEL-KBS US REIT	384	0.585			NA	6.3	(15.9)	(29.1)	33.3	75.0	NA	3.47	0.0	0.0
CROMWELL EUROPEAN REIT	870	0.550			NA	4.9	(7.2)	(3.2)	33.9	85.4	NA	1.46	0.0	8.0
IREIT GLOBAL	467	0.740			1.1	8.0	(1.3)	2.2	38.6	90.0	11.0	2.00	0.0	50.0
Average					0.89	6.32	-2.37	-8.18	36.03	81.98	8.49	2.79		
Industrial														
ASCENDAS REAL ESTATE INV TR	7,927	2.550	ACCUMULATE	2.78	1.2	6.2	0.3	(0.1)	33.2	84.6	7.4	3.00	13.2	11.0
MAPLETREE INDUSTRIAL TRUST	3,510	1.860	NEUTRAL	1.99	1.3	5.9	(2.6)	(3.3)	35.1	78.3	11.6	3.00	9.4	19.9
MAPLETREE LOGISTICS TRUST	4,376	1.220			1.1	6.5	(0.8)	(2.5)	38.1	80.0	12.7	2.50	0.0	9.0
KEPPEL DC REIT	1,825	1.350	ACCUMULATE	1.45	1.3	5.2	0.7	0.0	32.0	86.0	6.1	1.90	0.0	19.0
AIMS AMP CAPITAL INDUSTRIAL	891	1.300			1.0	7.9	(1.1)	2.3	33.6	87.3	8.4	3.60	0.0	16.2
CACHE LOGISTICS TRUST	730	0.680	NEUTRAL	0.75	1.0	9.0	(5.0)	(16.0)	35.6	61.7	3.4	3.72	0.0	6.1
SOILBUILD BUSINESS SPACE REIT	609	0.575			0.9	8.8	0.4	(5.4)	39.2	66.6	(4.4)	3.42	8.2	3.8
SABANA SHARIAH COMP IND REIT	421	0.400			0.7	8.5	(5.3)	6.8	38.6	72.0	(2.2)	4.10	0.0	36.0
VIVA INDUSTRIAL TRUST	881	0.905			NA	8.0	NA	NA (2, 7)	41.0	82.0	5.8	4.00	18.5	0.0
ESR REIT	1,553	0.490		0.02	0.7	8.0	1.0	(3.7)	30.3	91.2	0.6	3.76	30.4	22.5
EC WORLD REIT	545	0.690	BUY	0.82	0.8	8.5	0.7	(2.0)	30.7	100.0	6.6	4.40	NA	NA
FRASERS LOGISTICS & INDUSTRIAL	2,107	1.050			1.1	7.1	3.5	(3.3)	34.6	82.0	11.0	2.50	20.6	20.8
Average					1.00	7.46	-0.75	-2.47	35.17	80.98	5.59	3.33		

Source: Bloomberg (Updated 19 November 2018), Debt data from latest available Company Results, PSR

 $^{\rm 1}\,{\rm Covered}$ by PSR on the SGX Stockfacts Scheme



Head of Research

Paul Chew – paulchewkl@phillip.com.sg

Banking and Finance Tin Min Ying – <u>tinmy@phillip.com.sg</u>

Transport | REITs (Industrial) Richard Leow - <u>richardleowwt@phillip.com.sg</u>

US Equity

Edmund Xue – <u>edmundxuejj@phillip.com.sg</u>

SINGAPORE Phillip Securities Pte Ltd Raffles City Tower 250, North Bridge Road #06-00 Singapore 179101 Tel +65 6533 6001 Fax +65 6535 6631 Website: www.poems.com.sg

JAPAN

Phillip Securities Japan, Ltd. 4-2 Nihonbashi Kabuto-cho Chuo-ku, Tokyo 103-0026 Tel +81-3 3666 2101 Fax +81-3 3666 6090 Website: www.phillip.co.jp

THAILAND

Phillip Securities (Thailand) Public Co. Ltd 15th Floor, Vorawat Building, 849 Silom Road, Silom, Bangrak, Bangkok 10500 Thailand Tel +66-2 6351700 / 22680999 Fax +66-2 22680921 Website www.phillip.co.th

UNITED STATES Phillip Capital Inc 141 W Jackson Blvd Ste 3050 The Chicago Board of Trade Building Chicago, IL 60604 USA Tel +1-312 356 9000 Fax +1-312 356 9005 Website: www.phillipusa.com

INDIA

PhillipCapital (India) Private Limited No.1, 18th Floor, Urmi Estate 95, Ganpatrao Kadam Marg Lower Parel West, Mumbai 400-013 Maharashtra, India Tel: +91-22-2300 2999 / Fax: +91-22-2300 2969 Website: www.phillipcapital.in

CAMBODIA Phillip Bank Plc

Ground Floor of B-Office Centre,#61-64, Norodom Blvd Corner Street 306,Sangkat Boeung Keng Kang 1, Khan Chamkamorn, Phnom Penh, Cambodia Tel: 855 (0) 7796 6151/855 (0) 1620 0769 Website: www.phillipbank.com.kh Oil & Gas | Energy

Contact Information (Singapore Research Team)

China/HK Equity Zheng Jieyuan – <u>zhengjy@phillip.com.sg</u>

Chen Guangzhi - chengz@phillip.com.sg

Research Admin research@phillip.com.sg

Telco | Technology Alvin Chia - <u>alvinchiawy@phillip.com.sg</u>

REITs (Commercial, Retail, Healthcare) | Property Tara Wong - <u>tarawongsj@phillip.com.sg</u>

Contact Information (Regional Member Companies) MALAYSIA Phillip Capital Management Sdn Bhd B-3-6 Block B Level 3 Megan Avenue II, No. 12, Jalan Yap Kwan Seng, 50450 Kuala Lumpur Tel +603 2162 8841

Fax +603 2166 5099 Website: <u>www.poems.com.my</u>

INDONESIA

PT Phillip Securities Indonesia ANZ Tower Level 23B, Jl Jend Sudirman Kav 33A Jakarta 10220 – Indonesia Tel +62-21 5790 0800 Fax +62-21 5790 0809 Website: www.phillip.co.id

FRANCE

King & Shaxson Capital Limited 3rd Floor, 35 Rue de la Bienfaisance 75008 Paris France Tel +33-1 45633100 Fax +33-1 45636017 Website: www.kingandshaxson.com

AUSTRALIA Phillip Capital Limited Level 10, 330 Collins Street Melbourne, Victoria 3000, Australia Tel +61-03 8633 9803 Fax +61-03 8633 9899

Website: www.phillipcapital.com.au

TURKEY

PhillipCapital Menkul Degerler Dr. Cemil Bengü Cad. Hak Is Merkezi No. 2 Kat. 6A Caglayan 34403 Istanbul, Turkey Tel: 0212 296 84 84 Fax: 0212 233 69 29 Website: www.phillipcapital.com.tr HONG KONG Phillip Securities (HK) Ltd 11/F United Centre 95 Queensway Hong Kong Tel +852 2277 6600 Fax +852 2868 5307 Websites: www.phillip.com.hk

CHINA

Phillip Financial Advisory (Shanghai) Co Ltd No 550 Yan An East Road, Ocean Tower Unit 2318, Postal code 200001 Tel +86-21 5169 9200 Fax +86-21 6351 2940 Website: www.phillip.com.cn

UNITED KINGDOM

King & Shaxson Capital Limited 6th Floor, Candlewick House, 120 Cannon Street, London, EC4N 6AS Tel +44-20 7426 5950 Fax +44-20 7626 1757 Website: www.kingandshaxson.com

SRI LANKA

Asha Phillip Securities Limited No. 60, 5th Lane, Colombo 3, Sri Lanka Tel: (94) 11 2429 100 Fax: (94) 11 2429 199 Website: <u>www.ashaphillip.net</u>

DUBAI

Phillip Futures DMCC Member of the Dubai Gold and Commodities Exchange (DGCX) Unit No 601, Plot No 58, White Crown Bldg, Sheikh Zayed Road, P.O.Box 212291 Dubai-UAE Tel: +971-4-3325052 / Fax: + 971-4-3328895



Important Information

This report is prepared and/or distributed by Phillip Securities Research Pte Ltd ("Phillip Securities Research"), which is a holder of a financial adviser's license under the Financial Advisers Act, Chapter 110 in Singapore.

By receiving or reading this report, you agree to be bound by the terms and limitations set out below. Any failure to comply with these terms and limitations may constitute a violation of law. This report has been provided to you for personal use only and shall not be reproduced, distributed or published by you in whole or in part, for any purpose. If you have received this report by mistake, please delete or destroy it, and notify the sender immediately.

The information and any analysis, forecasts, projections, expectations and opinions (collectively, the "Research") contained in this report has been obtained from public sources which Phillip Securities Research believes to be reliable. However, Phillip Securities Research does not make any representation or warranty, express or implied that such information or Research is accurate, complete or appropriate or should be relied upon as such. Any such information or Research contained in this report is subject to change, and Phillip Securities Research shall not have any responsibility to maintain or update the information or Research made available or to supply any corrections, updates or releases in connection therewith.

Any opinions, forecasts, assumptions, estimates, valuations and prices contained in this report are as of the date indicated and are subject to change at any time without prior notice. Past performance of any product referred to in this report is not indicative of future results.

This report does not constitute, and should not be used as a substitute for, tax, legal or investment advice. This report should not be relied upon exclusively or as authoritative, without further being subject to the recipient's own independent verification and exercise of judgment. The fact that this report has been made available constitutes neither a recommendation to enter into a particular transaction, nor a representation that any product described in this report is suitable or appropriate for the recipient. Recipients should be aware that many of the products, which may be described in this report involve significant risks and may not be suitable for all investors, and that any decision to enter into transactions involving such products should not be made, unless all such risks are understood and an independent determination has been made that such transactions would be appropriate. Any discussion of the risks contained herein with respect to any product should not be considered to be a disclosure of all risks or a complete discussion of such risks.

Nothing in this report shall be construed to be an offer or solicitation for the purchase or sale of any product. Any decision to purchase any product mentioned in this report should take into account existing public information, including any registered prospectus in respect of such product.

Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may provide an array of financial services to a large number of corporations in Singapore and worldwide, including but not limited to commercial / investment banking activities (including sponsorship, financial advisory or underwriting activities), brokerage or securities trading activities. Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may have participated in or invested in transactions with the issuer(s) of the securities mentioned in this report, and may have performed services for or solicited business from such issuers. Additionally, Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected in or invested in transactions with the issuer(s) of the securities mentioned in this report, and may have performed services for or solicited business from such issuers. Additionally, Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may have provided advice or investment services to such companies and investments or related investments, as may be mentioned in this report.

Phillip Securities Research or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report may, from time to time maintain a long or short position in securities referred to herein, or in related futures or options, purchase or sell, make a market in, or engage in any other transaction involving such securities, and earn brokerage or other compensation in respect of the foregoing. Investments will be denominated in various currencies including US dollars and Euro and thus will be subject to any fluctuation in exchange rates between US dollars and Euro or foreign currencies and the currency of your own jurisdiction. Such fluctuations may have an adverse effect on the value, price or income return of the investment.

To the extent permitted by law, Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may at any time engage in any of the above activities as set out above or otherwise hold an interest, whether material or not, in respect of companies and investments or related investments, which may be mentioned in this report. Accordingly, information may be available to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited to its officers, directors, employees or persons involved in the issuance of this report, may, to the extent permitted by law, have acted upon or used the information prior to or immediately following its publication. Phillip Securities Research, or persons associated with or connected to Phillip Securities Research, including but not limited its officers, directors, employees or persons involved in the issuance of this report, may have issued other material that is inconsistent with, or reach different conclusions from, the contents of this report.

The information, tools and material presented herein are not directed, intended for distribution to or use by, any person or entity in any jurisdiction or country where such distribution, publication, availability or use would be contrary to the applicable law or regulation or which would subject Phillip Securities Research to any registration or licensing or other requirement, or penalty for contravention of such requirements within such jurisdiction.

This report is intended for general circulation only and does not take into account the specific investment objectives, financial situation or particular needs of any particular person. The products mentioned in this report may not be suitable for all investors and a person receiving or reading this report should seek advice from a professional and financial adviser regarding the legal, business, financial, tax and other aspects including the suitability of such products, taking into account the specific investment objectives, financial situation or particular needs of that person, before making a commitment to invest in any of such products.

This report is not intended for distribution, publication to or use by any person in any jurisdiction outside of Singapore or any other jurisdiction as Phillip Securities Research may determine in its absolute discretion.

IMPORTANT DISCLOSURES FOR INCLUDED RESEARCH ANALYSES OR REPORTS OF FOREIGN RESEARCH HOUSES

Where the report contains research analyses or reports from a foreign research house, please note:

 recipients of the analyses or reports are to contact Phillip Securities Research (and not the relevant foreign research house) in Singapore at 250 North Bridge Road, #06-00 Raffles City Tower, Singapore 179101, telephone number +65 6533 6001, in respect of any matters arising from, or in connection with, the analyses or reports; and

to the extent that the analyses or reports are delivered to and intended to be received by any person in Singapore who is not an accredited investor, expert investor or institutional investor, Phillip Securities Research accepts legal responsibility for the contents of the analyses or reports.