

Singapore REITs Monthly

Monthly Tracker: November 2018

SINGAPORE | REAL ESTATE (REIT) | UPDATE

- FTSE S-REIT total return declined 4.9% YTD. Weakness across all sub-sectors save for hospitality over the past month – with Frasers Hospitality Trust being the top performer (+5.6% MTD) and Keppel-KBS US REIT being the worst performer (-17.0% MTD).
- Sector yield spread of 273bps over the benchmark 10-year SGS (10YSGS) yield remains close to the -1 standard deviation (SD) level as at end-October.
- 3m SOR continued to rise YTD, ending at 1.73% in October.
- Remain NEUTRAL on S-REITs sector. Sub-sector preferences: Office and Hospitality.

SECTOR SNAPSHOT

S-REIT yield spread declined 51bps YTD in October. The S-REIT yield spread remains close to the -1 standard deviation (SD) level as at end-October. The 10YRSGS yield currently stands at 2.51%. Rising interest rates will be a headwind for S-REITs from a yield and interest expense perspective, but it does not necessarily lead to a bearish state as rental growth can be a mitigating tailwind.

3-month SOR continues to rise YTD. Hitting 1.73% at end-October, the 3-month SOR was the highest since Jan 2005.

Retail: Dismal results reported by the Singapore retail REITs, on the back of negative or flat rental reversions recorded in 3QCY18. Tenant sales and footfall still weak YoY, which could continue to place pressure on occupancy cost and thus, reversions. CapitaLand Mall Trust (CMT) had completed the acquisition of the remaining 70% interest in Westgate on Nov 1, which the REIT had held a successful S\$278mn private placement exercise for. Assuming CMT's current funding cost of 3.2%, this funding structure of c.65% debt would be accretive to FY18e and FY19e DPU. Retail sales ticked up 1.8% YoY in September, with Fashion (+3.0% YoY) and Watches and Jewellery (+7.4% YoY) being some of the top contributors. The F&B index was up 1.3% YoY in September.

Office: Uptick in both central and office rental indices for 3QCY18, helped by YoY improvement in occupancy for both Central and Fringe office space. Above 98% occupancy for the office REITs, well above the average central office occupancy of 88.2%. With average Grade A rental rates improving over the past five quarters, positive or higher reversions are expected to come about once they surpass expiring rents – which were typically signed c.3 years ago. Frasers Tower had a reported 90% occupancy rate, and the only Grade A supply for the year will be from 16 Robinson.

Industrial: Rental Index appears to be stabilising, as it declined -0.1% QoQ to 90.9 and the decline each quarter this year has been getting smaller. 3QCY18 occupancy ticked up slightly YoY to 89.1% and 89.4% for factory space and warehouse space, respectively. Rental reversions during the quarter were generally negative. Demand-side looks fragile, as manufacturing and export data are moderating; and the threat of escalating trade tariffs is adding pressure to an already uncertain outlook.

Hospitality: Average RevPAR rose 4.48% YoY, to \$\$197, in September, both on higher occupancy and higher average room rates (ARR). While higher occupancy rates were clocked in for the Singapore portfolio across the Hospitality REITs, RevPAR was down YoY for a few REITs owing to new market entrants in the area which placed pressure on the ARR.



20 November 2018

NEUTRAL (Maintained)



	1M T H	3 M T H	YTD	1Y R
FSTREIRETURN	(0.1)	(3.3)	(4.9)	(1.6)
STIRETURN	0.1	(4.3)	(6.8)	(6.0)





Source: Bloomberg, PSR





Source: Bloomberg, PSR

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INVESTMENT ACTIONS

Remain NEUTRAL on the S-REITs sector

While the S-REIT yield spread is currently near the -1SD level since the global financial crisis, strong rental growth should offset any adverse effects from rising interest rates. As such we have identified pockets of opportunities within each sub-sector that would exhibit these characteristics of healthy reversion rates and strong leasing activity.

We maintain Neutral on the S-REITs sector on declining tenant sales in the Retail sub-sector and sluggish net absorption of Industrial space. A marked improvement in tenant sales would allow the retail S-REITs to improve occupancy levels at sustainable rental levels. However, tighter e-commerce competition and the oncoming retail supply glut would continue to weigh on retail rentals in the medium term. While Industrial rents have been stabilising, occupancy still has some catching up to do in order to provide a meaningful catalyst for a sub-sector upgrade.

Top-down view (unchanged)

We like the Commercial and Hospitality sub-sectors due to tapering supply after the surge in supply in the prior two to three years. We are cautious on the Retail sub-sector as retail sales and shopper footfall both leave much to be desired.

Tactical bottom-up view (unchanged)

REITs that can better weather through the rising interest rate environment would be those with:

Low gearing; 2) High-interest coverage; 3) Long weighted average debt to maturity; and
 A high proportion of debt on fixed interest rates

.....such as CapitaLand Commercial Trust (ACCUMULATE, TP:S\$1.90), Keppel DC REIT (ACCUMULATE, TP:S\$1.45), Frasers Commercial Trust*, and Keppel-KBS US REIT* * Currently not under PSR coverage

	PSR RATING	PSR TARGET PRICE (S\$)
FIRST REAL ESTATE INVT TRUST	NEUTRAL	1.30
CAPITALAND MALL TRUST	NETURAL	2.09
FRASERS CENTREPOINT TRUST	NEUTRAL	2.21
CAPITALAND RETAIL CHINA TRUST	ACCUMULATE	1.66
DASIN RETAIL TRUST ¹	ACCUMULATE	0.95
CAPITALAND COMMERCIAL TR	ACCUMULATE	1.90
ASCENDAS REAL ESTATE INV TR	ACCUMULATE	2.78
MAPLETREE INDUSTRIAL TRUST	NEUTRAL	1.99
KEPPEL DC REIT	ACCUMULATE	1.45
CACHE LOGISTICS TRUST	NEUTRAL	0.75
EC WORLD REIT ¹	BUY	0.82

Figure 1: S-REITs under our coverage

Source: PSR

¹ Covered by PSR under the 'SGX Stockfacts' scheme



MACROECONOMIC ENVIRONMENT

Figure 2: FTSE Straits Times REIT Index Yield Spread over 10YSGS



S-REIT yield spread declined 51bps YTD as at end-October, to 273bps, still lying below the -1SD level.

The S-REIT dividend yield is now 5.25%.

Source: Bloomberg, PSR

Figure 3: Fed Fund Rates vs SG rates



The 3-month SOR continues its ascent YTD, to 1.73% in September, surpassing the last high of 1.77% in Jan 2005.

Source: Bloomberg, PSR



RETAIL

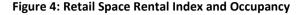
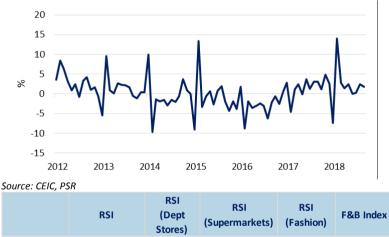
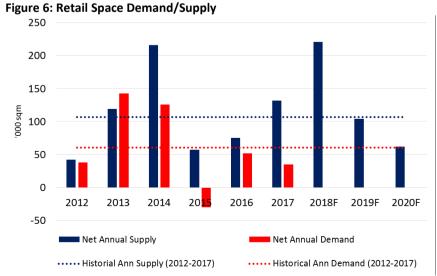




Figure 5: SG Retail Sales YoY% (excl. Motor Vehicle Sales)



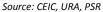
0.0



-1.0

3.0

1.3



Sep-18

1.8

While occupancy was maintained YoY at 92.4% in 3QCY18, rental rents continued to slide, with the retail rental index falling 2.7bps to 97.0 in 3QCY18.

Retail sales (excluding motor vehicle sales) ticked up 1.8% YoY in September, with Fashion (+3.0% YoY) and Watches and Jewellery (+7.4% YoY) being some of the top contributors.

The F&B index was up 1.3% YoY in September, supported by all subcategories (restaurants, fast food outlets, other eating places) save for food caterers.

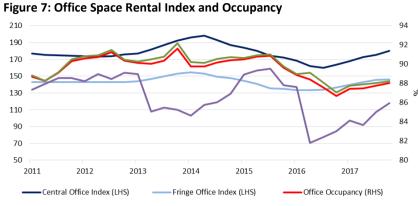
Retail supply for 2018 at a 4-year high, with net annual addition of 221k sqm of retail space.

Projected supply for 2019 is still hovering at the historical annual supply level (2012-2017).

SINGAPORE REITS MONTHLY UPDATE



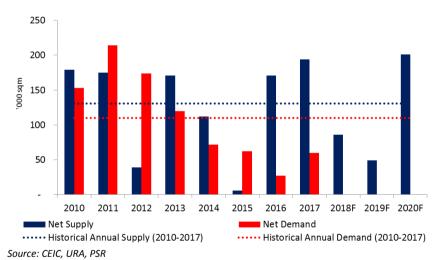
OFFICE



Source: CEIC, PSR

	Central Office Index (4Q1998=100)	Fringe Office Index (4Q1998=100)	Office Occupancy (%)	Central Office Occupancy (%)	Fringe Office Occupancy (%)
Sep-18	180.4	146.0	88.0	88.2	85.9
Sep-17	163.8	136.8	86.7	87.1	83.0

Figure 8: Office Space Demand/Supply



Office rents remain buoyant and are on an upward trajectory following its bottoming in 2017.

Rebound in office rents accompanied by uptick in occupancy – for both Central and Fringe office space.

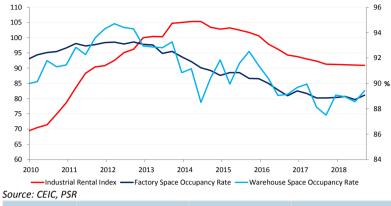
Upcoming supply is currently below the 10-year historical net demand of 110k sqm.

Only upcoming Grade A office supply for the year is 18 Robinson.



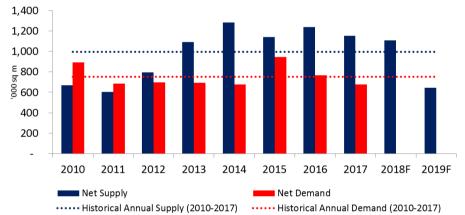
INDUSTRIAL





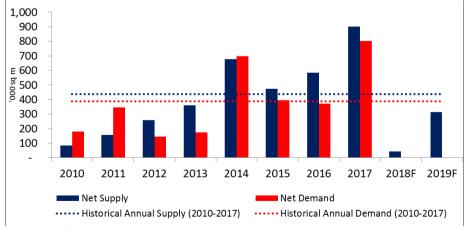
	Industrial Rental Index (4Q2012=100)	Factory Space Occupancy Rate (%)	Warehouse Space Occupancy Rate (%)			
Sep-18	90.9	89.1	89.4			
Sep-17	91.3	88.9	87.5			

Figure 10: Factory Space Demand/Supply



Source: CEIC, JTC, PSR





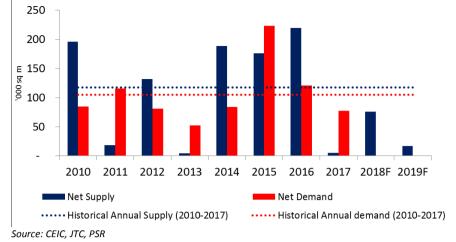
Source: CEIC, JTC, PSR

Rental Index appears to be stabilising, as it declined -0.1% QoQ to 90.9. 3QCY18 occupancy ticked up slightly YoY to 89.1% and 89.4% for factory space and warehouse space, respectively.

SINGAPORE REITS MONTHLY UPDATE

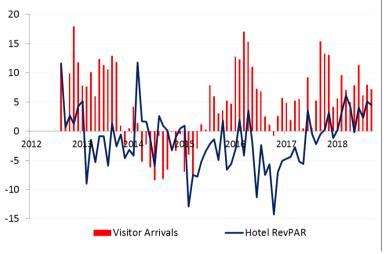


Figure 12: Business Park Demand/Supply



HOSPITALITY

Figure 13: SG Tourist Arrivals/Hotel RevPAR YoY%



Source: CEIC, PSR

	Visitor Arrivals	Hotel RevPAR (S\$)	Occupancy (%)	Hotel Average Room Rate (S\$)		
Sep-18	1,415,124	197	85	233		
Sep-17	1,320,050	188	83	226		

Figure 14: SG New Hotel Supply



RevPAR rose 4.48% YoY, to \$\$197, in September, both on higher occupancy and higher average room rates.

Supply growth this year is moderate, with only a net addition (after deducting rooms taken out of inventory for redevelopment) of 281 rooms, with a 3-year CAGR of 1.3% compared to the previous 3-year CAGR (2014-2017) of 5.5%.



Figure 15: S-REIT Universe

*Note: Coloured columns below indicate the critical attributes of REITs that should be looked at in a rising interest rates environment. The colour coding represents the scale of the figure for each respective column, green representing better than average and red representing worse than average.

	Mkt. Cap. (S\$mn)	Price (S\$)	PSR RATING	PSR TARGET PRICE (S\$)	P/NAV	Trailing yield (%)	Total Returns 1M (%)	Total Returns YTD (%)	Gearing (%)	Approximate % of debt on fixed rate	ROE (%)	All-in borrowing cost (%)	% debt expiring in 2018/current FY	% debt expiring in 2019/next FY
Healthcare														
PARKWAYLIFE REAL ESTATE	1,579	2.610			1.5	5.0	1.2	(9.3)	37.7	99.0	9.7	0.94	2.0	0.0
FIRST REAL ESTATE INVT TRUST	923	1.170	NEUTRAL	1.30	0.9	9.1	(11.0)	(20.2)	34.2	60.7	8.8	4.00	20.4	2.0
Average					1.20	7.07	-4.90	-14.71	35.95	79.85	9.27	2.47		
Hospitality														
ASCOTT RESIDENCE TRUST	2,316	1.070			0.9	6.4	0.9	(6.1)	36.4	82.0	5.8	2.30	5.0	7.0
CDL HOSPITALITY TRUSTS	1,784	1.480			1.0	6.4	(1.3)	(7.3)	33.8	66.0	7.9	2.40	10.4	19.5
FAR EAST HOSPITALITY TRUST	1,142	0.610			0.7	6.6	0.1	(11.5)	40.4	54.3	1.5	2.60	14.5	9.7
OUE HOSPITALITY TRUST	1,267	0.695			0.9	7.5	1.1	(16.7)	38.7	71.0	5.6	2.40	0.0	0.0
FRASERS HOSPITALITY TRUST	1,301	0.690			0.9	6.7	5.6	(3.3)	33.6	87.8	4.5	2.60	0.0	46.0
ASCENDAS HOSPITALITY TRUST	879	0.775			0.8	7.8	0.3	(3.6)	30.8	78.3	16.0	1.90	2.6	0.0
Average					0.85	6.92	1.13	-8.09	35.62	73.23	6.85	2.37		
Retail CAPITALAND MALL TRUST	7,845	2.130	NETURAL	2.09	1.1	4.5	2.5	9.2	31.7	93.0	9.7	3.10	0.0	9.1
MAPLETREE NORTH ASIA COMM	3,506	1.110	NETONAL	2.09	0.8	6.9	(1.9)	(6.3)	39.0	78.0	9.7 15.2	2.48	0.0	7.0
SPH REIT	2,569	0.995			1.1	5.6	0.0	(0.3)	26.3	69.8	5.7	2.48	23.5	31.3
FRASERS CENTREPOINT TRUST	2,004	2.160	NEUTRAL	2.21	1.1	5.6	(1.0)	1.3	28.6	64.0	8.8	2.60	25.5	28.3
STARHILL GLOBAL REIT	1,483	0.680	NEOTRAL	2.21	0.7	6.8	0.2	(8.6)	35.4	92.0	o.o 5.2	3.28	0.0	28.5 9.7
CAPITALAND RETAIL CHINA TRUST	1,465	1.380	ACCUMULATE	1.66	0.7	7.5	(2.2)	(12.5)	35.9	83.0	10.0	2.67	4.0	11.5
LIPPO MALLS INDONESIA RETAIL	685	0.240	Accomotate	1.00	0.7	12.4	(14.1)	(43.0)	37.1	44.9	5.9	5.77	42.0	0.0
BHG REIT	329	0.655			0.9	8.2	(1.5)	(2.8)	32.7	NA	5.4	4.20	NA	NA
DASIN RETAIL TRUST ¹	476	0.855	ACCUMULATE	0.95	0.6	9.0	(0.6)	6.7	32.5	NA	NA	4.80	0.0	36.1
SASSEUR REIT	797	0.675		0.55	NA	2.3	3.7	NA	31.2	NA	NA	5.40	NA	NA
Average	, , , ,	0.075			0.84	6.88	-1.48	-6.25	33.04	74.96	8.21	3.72	NA	NA
Commercial					0.01	0.00	1.10	0.25	55.01	7.1.50	0.21	5.72		
CAPITALAND COMMERCIAL TR	6,327	1.690	ACCUMULATE	1.90	0.9	5.0	(0.6)	(7.7)	35.3	92.0	7.3	2.60	0.0	9.2
SUNTEC REIT	4,674	1.750			0.8	5.7	(0.3)	(12.8)	38.2	70.0	4.3	2.86	0.0	11.4
KEPPEL REIT	3,851	1.130			0.8	5.0	0.9	(6.0)	39.1	76.0	3.5	2.80	0.0	20.0
MAPLETREE COMMERCIAL TR	4,708	1.630			1.1	5.6	5.3	6.3	34.8	75.2	13.8	2.93	0.0	2.0
FRASERS COMMERCIAL TRUST	1,214	1.360			0.9	7.0	(1.8)	(1.0)	28.3	81.2	10.4	3.02	0.0	2.8
OUE COMMERCIAL REIT	1,325	0.465			0.6	8.6	(2.1)	(22.6)	41.4	75.0	10.1	3.50	2.2	0.0
MANULIFE US REIT	993	0.780			0.9	7.2	(0.6)	(7.8)	37.4	100.0	7.6	3.27	0.0	16.4
KEPPEL-KBS US REIT	384	0.585			NA	6.3	(15.9)	(29.1)	33.3	75.0	NA	3.47	0.0	0.0
CROMWELL EUROPEAN REIT	870	0.550			NA	4.9	(7.2)	(3.2)	33.9	85.4	NA	1.46	0.0	8.0
IREIT GLOBAL	467	0.740			1.1	8.0	(1.3)	2.2	38.6	90.0	11.0	2.00	0.0	50.0
Average					0.89	6.32	-2.37	-8.18	36.03	81.98	8.49	2.79		
Industrial														
ASCENDAS REAL ESTATE INV TR	7,927	2.550	ACCUMULATE	2.78	1.2	6.2	0.3	(0.1)	33.2	84.6	7.4	3.00	13.2	11.0
MAPLETREE INDUSTRIAL TRUST	3,510	1.860	NEUTRAL	1.99	1.3	5.9	(2.6)	(3.3)	35.1	78.3	11.6	3.00	9.4	19.9
MAPLETREE LOGISTICS TRUST	4,376	1.220			1.1	6.5	(0.8)	(2.5)	38.1	80.0	12.7	2.50	0.0	9.0
KEPPEL DC REIT	1,825	1.350	ACCUMULATE	1.45	1.3	5.2	0.7	0.0	32.0	86.0	6.1	1.90	0.0	19.0
AIMS AMP CAPITAL INDUSTRIAL	891	1.300			1.0	7.9	(1.1)	2.3	33.6	87.3	8.4	3.60	0.0	16.2
CACHE LOGISTICS TRUST	730	0.680	NEUTRAL	0.75	1.0	9.0	(5.0)	(16.0)	35.6	61.7	3.4	3.72	0.0	6.1
SOILBUILD BUSINESS SPACE REIT	609	0.575			0.9	8.8	0.4	(5.4)	39.2	66.6	(4.4)	3.42	8.2	3.8
SABANA SHARIAH COMP IND REIT	421	0.400			0.7	8.5	(5.3)	6.8	38.6	72.0	(2.2)	4.10	0.0	36.0
VIVA INDUSTRIAL TRUST	881	0.905			NA	8.0	NA	NA (2, 7)	41.0	82.0	5.8	4.00	18.5	0.0
ESR REIT	1,553	0.490		0.02	0.7	8.0	1.0	(3.7)	30.3	91.2	0.6	3.76	30.4	22.5
EC WORLD REIT	545	0.690	BUY	0.82	0.8	8.5	0.7	(2.0)	30.7	100.0	6.6	4.40	NA	NA
FRASERS LOGISTICS & INDUSTRIAL	2,107	1.050			1.1	7.1	3.5	(3.3)	34.6	82.0	11.0	2.50	20.6	20.8
Average					1.00	7.46	-0.75	-2.47	35.17	80.98	5.59	3.33		

Source: Bloomberg (Updated 19 November 2018), Debt data from latest available Company Results, PSR

 $^{\rm 1}\,{\rm Covered}$ by PSR on the SGX Stockfacts Scheme



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