

## 1Q12 Market Outlook



The uncertainties in 2011 raised questions on whether the US economy's rising recovery would lift the world out of a possible recession. Find out what 2012 holds for the emerging markets as this year unravels, and what potential opportunities you may find despite the uncertainty.

Date: 10 March 2012  
Time: 10.00 am – 1.00pm  
Venue: DBS Auditorium  
6 Shenton Way  
#03-00, DBS Building Tower 1  
Singapore 068809  
Admission fee: \$5 per person or 150 Reward points

### Schedule

Time	Speaker	Title
10.00 – 10.30am	Joshua Tan, Strategist, Phillip Research	Market Outlook
10.30 – 11.10am	Andrew Kwek, CEO, Deutsche Asset Management Asia	The Singapore Market – Opportunities for Singapore Equities
11.10 – 11.50am	Sabrina Gobind, HSBC Asset Management	BRIC – The Emerging Global Giants
11.50 - 12.30pm	Robin Teo, Nikko Asset Management	Asia Pacific Outlook and Investment Ideas
12.30pm	Lunch	

*(updated as on 6 March)*

*Note: Timings are estimates. Speakers and topics are subject to change without prior notice.*

Payment Methods:

### 1. Cash

You can make cash payment at our main office at Level 6, Raffles City Tower during operating hours (9.00am – 5.30 pm weekdays only). You will be issued a receipt upon payment. Kindly bring this receipt with you on the day of event for registration.

## **2. Cheque**

For cheque payment, kindly make the cheque payable to “Phillip Securities Pte Ltd”. Indicate your POEMS account number, contact number and “1Q12 Market Outlook” behind the cheque. You can mail the cheque to us at:

Unit Trust Marketing  
Phillip Securities Pte Ltd  
250 North Bridge Road  
#06-00 Raffles City Tower  
Singapore 179101

## **3. Withdrawal from POEMS account**

You can use your available cash in your POEMS account to make payment for the seminar. Simply log in to your account, and select “Stocks”→ “Acct Mgmt”→ “Online Forms”. Then select “Phillip Unit Trust 1Q12 Seminar \$5.00”, and submit your payment.

## **4. Reward Points**

You can redeem 150 POEMS Reward Points for the seminar for each participant. Simply log into your account, select “Stocks”→ “Rewards”→ “New Rewards Subscription”, and select “Phillip Unit Trust 1Q12 Seminar – Looking into 2012”.

For cheque, online withdrawal and points redemption, you will receive a confirmation email. Please bring along this email on the day of event.

Note: There will strictly be no refund of cash or points under any circumstance.

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## **Speaker Bio & Synopsis**

### **1) Asia Pacific Outlook & Investment Ideas, Nikko Asset Management**

Year 2011 was an eventful year. Volatility persisted and downside risks elevated against a backdrop of negative headlines. It was like a decade of bad news compressed into one single year – Eurozone Debt Crisis, Fukushima Earthquake in Japan, Arab Spring, U.S. Downgrade by S&P, Global Banks downgraded and so on.

However, there were also - shrinking trade deficit, improving economic data in the US, cooling inflation etc. - and when markets completely overlook positive signs it is often the case that the pessimism is overdone.

With risks come opportunities. Consider Asia Pacific.

Robin Teo  
Intermediary Business Development, Director  
Nikko AM Asia Limited

Robin started his career as a research analyst with a corporate consultancy firm and subsequently managed a team of analysts and project coordinators performing end-to-end market and financial research. During his research career, Robin participated with various MNCs, LLCs, and Government Agencies in strategic planning specifically in areas of Marketing and Finance.

Prior to joining Nikko AM Asia, Robin advised on wealth management to high net-worth (HNW) individuals and corporates with banks for more than 6 years.

He currently manages the distribution of NAM Asia's funds to banks, insurance companies and financial institutions in S.E. Asia.

### **2) BRIC – The Emerging Global Giants**

While the European debt crisis may stir more volatility, emerging markets including BRIC, should gradually de-couple from developed markets and outperform. How will the economic outlook fair for the BRIC countries going forward?

#### **Sabrina Gobind, Senior Manager, Wholesale Business, HSBC Global Asset Management (Singapore) Limited**

Sabrina is the Senior Manager of HSBC Global Asset Management's Wholesale Business team in Singapore. She was previously part of HSBC Global Asset Management's Institutional Business Development team. Her experience comprises marketing, business development as well as client servicing, ranging from sovereign, institutional to corporate clients. Prior to joining HSBC

in June 2007, she was overseeing the marketing and business development at Phillip Capital Management.

### **3) Global Equities, Deutsche Asset Management (Asia) Limited**

Come listen to DWS Investment's views on the Singapore market and what are some of the opportunities available to investors looking to invest at a time like this. Find out which are the sectors likely to benefit from Singapore's continued growth and how one can participate by investing into a Singapore Equity fund.

#### **Andrew Kwek, CEO Deutsche Asset Management (Asia) Limited**

Andrew is the Head of DWS Sales for Singapore, Hong Kong, and Malaysia and CEO of Deutsche Asset Management (Asia) Limited. He joined the Company in November 2005 with 24 years of working experience in the finance industry. Prior to joining, he was the Executive Director for the Investment Management Association of Singapore (IMAS). Before that, he served as a Managing Director for Morley Fund Management (Singapore) Limited. He began his career path in fund management with BNP Paribas Asset Management in 1995 after 14 years in Treasury activities with leading investment banks including BNP Capital Markets, CS First Boston, San Paolo Bank, Continental Bank and Overseas Chinese Banking Corporation.