

First State Regional China Fund

Greater China - 3 times the opportunity and growth potential



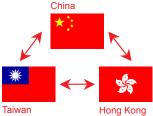
2016 Q4

Why invest in Greater China?

- The Greater China region offers a growing universe of quality companies, with the best businesses continuing to raise their level of competency and ability to compete in the global marketplace.
- Growth in education and skills leading to an upgrading of productivity and wages which, in conjunction with continued urbanisation, should drive further growth in consumption.
- Corporate governance standards are improving with greater transparency and respect for minority shareholders as evidenced, for instance, by a maturing dividend culture.

1. An opportunity to tap on the growth of 3 markets

- Benefits of diversification into each uniquely attractive market of China, Hong Kong & Taiwan in 1 product
- China One of the strongest economies in the world and attractive long term growth potential
- Hong Kong Wealthy urban centre of China and an international financial centre
- Taiwan Possess innovative global consumer brands and leading information technology companies



3. Outstanding track record

- The Fund has reached an outstanding cumulative 494.2% return since inception.
- The Fund has outperformed its benchmark and peer group average over 10 years.

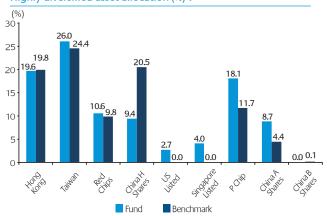
Consistent performance over long term²

	1 year	3 years	5 years	10 years
The Fund	10.7%	23.7%	59.0%	124.5%
Benchmark	12.2%	27.8%	63.7%	66.9%
Peer group average	11.1%	24.7%	56.7%	59.3%

2. Flexible investment mandate

- The Fund is not constrained by the benchmark, MSCI Golden Dragon index and can invest in opportunities other than A-shares and H-shares.

Highly diversified asset allocation (%)1.



4. A highly recognised fund³

- Asia Asset Management Best of the Best Awards 2012 (First State Greater China Growth Fund)



- Highest Lipper Leaders rating: Total Return, Consistent Return and Preservation[^]

Lipper Leaders[△] (10 years)







The Lipper Rating for Total Return denotes a fund that has provided superior total returns when compared to a group of similar funds. The Lipper Rating for Consistent Return identifies a fund that has provided relatively superior consistency and risk-adjusted returns when compared to a group of similar funds. The Lipper Rating for Preservation is a fund that has demonstrates a superior ability to preserve capital in a variety of markets when compared with other funds in its asset class. Lipper Preservation: Does not imply the fund is capital guaranteed.

Source: Rimes and First State Investments, as of 30 September 2016. 2 Lipper. Single pricing basis with net income reinvested, as at 30 September 2016. Peer group refers to Equity Greater China. Benchmark refers to MSCI Golden Dragon Index. ³Asia Asset Management Best of the Best Awards 2012 is based on the performance of the underlying fund, First State Greater China Fund. ⁴Lipper Leaders: There are 5 scores, the top 20% of funds receive a rating of "5" and are Lipper Leaders. Data as at 30 September 2016.

Objectives and investment strategy

To invest all or substantially all of its assets in the First State Greater China Growth Fund, a Dublin-domiciled fund.

Fund information

Inception date	01 November 1993
NAV Price	S\$2.9631
Fund size	S\$420.2mn
Stock split history	1 for 1 stock split (2 Sep 1997)
Dealing	Monday to Friday (except public holidays)
Minimum initial investment	S\$1,000
Minimum subsequent investment	S\$100
Management fee	1.5%p.a.
Initial charge	5.0% (Cash / SRS) 3.0% (CPF - Ordinary Acct)
CPF Classification	Higher Risk-Narrowly Focused (Country-Greater China)
ISIN	SG9999000194

Asset allocation (%)⁺

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Share	%		%		%
Taiwan	25.2	Hong Kong	18.3	P Chip	17.6
Red Chips	11.3	China A Shares	10.5	China H Shares	8.9
Singapore	4.4	US Listed	2.6	Liquidity	1.3

Sector	%		%		%
Info. Tech.	31.5	Cons. Discret.	16.3	Financials	11.6
Cons. Staples	10.6	Industrials	8.2	Health Care	7.8
Real Estate	4.4	Utilities	3.4	Multiple sectors	2.0
Energy	1.8	Others	1.0	Liquidity	1.3

Annualised performance in SGD (%)^

	1yr	3yrs	5yrs	10yrs	Since incept.
Fund (Ex initial charges)	9.1	6.5	10.1	7.7	8.2
Fund (Inc initial charges)	3.6	4.7	9.0	7.2	7.9
Benchmark*	11.1	7.6	10.7	4.6	N/A



Source: Lipper, First State Investments. Single pricing basis with net income reinvested.

Top 10 holdings (%)

Security name	Sector	%
Taiwan Semiconductor (TSMC)	(Info. Tech.)	6.8
CK Hutchison Holdings	(Industrials)	5.2
Advantech	(Info. Tech.)	5.0
Tencent Holdings	(Info. Tech.)	4.7
Delta Electronics	(Info. Tech.)	4.6
AIA Group	(Financials)	3.9
CSPC Pharmaceutical Group	(Health Care)	3.4
China Taiping Insurance	(Financials)	3.4
China Mengniu Dairy	(Consumer Staples)	3.4
Shenzhou Intl Gp	(Consumer Discret.)	3.4

Important information

- ^The performance prior to 18 Oct 02 is in relation to the Fund before its conversion to a feeder fund.
- * MSCI Golden Dragon Index
- * Allocation percentage is rounded to the nearest one decimal place and the total allocation percentage may not add up to 100%.

Except for the benchmark index, performance stated for relevant indices are quoted in the respective local currency unless otherwise specified. Note: Asset allocation and Top 10 holdings information provided pertain to the underlying fund. This document is prepared for information only and does not contain or constitute investment advice. A copy of the Prospectus is available and may be obtained from the Manager, First State Investments (Singapore), or any of our distributors. Investors should read the Prospectus and consult a financial adviser before deciding to make any investment. In the event of discrepancies between the marketing materials and the Prospectus, the Prospectus shall prevail. The value of the Fund and the income from them, if any, may fall or rise. Past performance of the Fund or the Manager and any economic and market trends or forecast, is not indicative of the future or likely performance of the Fund or the Manager. Neither the Manager, nor any of its associates, nor any director, or employee accepts any liability for any loss arising directly or indirectly from any use of this document. Units are not available to U.S. persons. Reference to specific securities (if any) is included for the purpose of illustration only and should not be construed as a recommendation to buy or sell the same.

The CPF interest rate for the Ordinary Account (OA) is based on the 12-month fixed deposit and month-end savings rates of the major local banks. Under the CPF Act, the CPF Board pays a minimum interest of 2.5% per annum when this interest formula yields a lower rate. The interest rate for the Special and Medisave Accounts (SMA) is pegged to the 12-month average yield of 10-year Singapore Government Securities (10YSGS) plus 1%. The interest rate to be credited to the Retirement Account (RA) will be the weighted average interest of the entire portfolio of Special Government Securities (SSGS) which the RA savings are invested in, which earn a fixed coupon equal to the 12-month average yield of the 10YSGS plus 1% at the point of issuance. As announced on 30 September 2015, the government will maintain the 4% per annum minimum rate for interest earned on all SMA and RA monies until 31 December 2016, subject to updates from the CPF board. In addition, the CPF Board will pay an extra interest rate of 1% per annum on the first \$\$60,000 of a CPF member's combined balances, including up to \$\$20,000 in the OA. Only monies in excess of \$\$20,000 in the OA and \$\$40,000 in the Special Account can be invested.

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