

Venture Corporation Limited

Disrupted quarter

SINGAPORE | TECHNOLOGY MANUFACTURING | 3Q21 UPDATE

- Results were below forecast. 3Q21 PATMI declined 4% YoY to S\$77mn. YTD21 Revenue and PATMI were 66% and 63% respectively.
- Fulfilment of customer orders disrupted by global components shortages and the Extended Movement Control Order (or factory closures) in Malaysia.
- We are lowering our FY21e revenue and PATMI by 6% and 10% respectively. Recovery this quarter has been stalled due to production disruptions. The company mentioned that demand is healthy and broad-based demand. In addition, the workforce in Malaysia is almost fully vaccinated, which should allow manufacturing activities to resume as normal. We expect some spill-over of orders into 4Q21. We maintain our NEUTRAL recommendation. Our target price is rolled over to 16x PE FY22e, its 5-year average. Re-opening and removal of lockdown should ease pressure on the supply chain in FY22e. The share price is currently supported by dividend yields of 4.5%, 11% ROEs and \$\$853mn net cash.

Results at a glance

| SGDmn | 3Q21 | 3Q20 | YoY | Comments |
|-------------|-------|-------|-------|--|
| Revenue | 769.9 | 818.4 | -5.9% | Revenue hurt by lockdowns and shortages. |
| PBT | 88.2 | 92.9 | -5.1% | |
| PBT margin | 11.5% | 11.4% | 0.1% | |
| Net profiit | 77.0 | 80.2 | -4.0% | |
| Net margin | 10.0% | 9.8% | 0.2% | |
| Net cash | 852.7 | 829.7 | 2.8% | Inventory was up S\$154mn YoY to S\$908mn. |

Source: Company, PSR # 3Q21 update only provides the above income statement snapshot.

The Positive

+ Healthy balance sheet and margins. Net margins improved marginally to 10%. We assume the high-value low mix projects have been sustaining margins despite the weaker revenue and loss of operating leverage. Net cash was \$\$853mn at 3Q21. There was a spike in inventory by \$\$154mn YoY to \$\$908mn. We believe there is buffer inventory to cope with the unpredictability in component supply.

The Negative

- Another weak quarter in revenue. Pre-pandemic, the quarterly run-rate in revenue was around S\$900mn. This has dropped to S\$700m this year. Venture has struggled to keep revenues to pre-pandemic levels these past two years despite the global resurgence in electronics demand. The pivot to life science and consequent long timeline to ramp up is a factor, in our opinion. We expect revenue to rebound in 4Q21e to S\$916mn, an 11% YOY rise.

Outlook

Venture commented that new product introductions are expected to flow to mass production over the next 12 months.

Maintain NEUTRAL with unchanged TP of S\$19.20

Our FY21e and FY22e PATMI is lowered by 10% and 11% respectively



5 November 2021

NEUTRAL (Maintained)

| CLOSING PRICE | SGD 18.95 |
|---------------|-----------|
| FORECAST DIV | SGD 0.85 |
| TARGET PRICE | SGD 19.20 |
| TOTAL RETURN | 5.8% |

COMPANY DATA

| BLOOMBERG CODE: | VMS SP |
|-------------------------------|-------------|
| O/S SHARES (MN): | 291 |
| MARKET CAP (USD mn / SGD mn): | 4080/5506 |
| 52 - WK HI/LO (SGD) : | 21.05/17.37 |
| 3M Average Daily T/O (mn): | 1.06 |

MAJOR SHAREHOLDERS

| Wong Ngit Liong | 7.1% |
|-----------------|------|
| Schroders PLC | 7.0% |
| BlackRockInc | 6.2% |

PRICE PERFORMANCE (%)

| | 1MTH | змтн | YTD |
|------------|------|------|------|
| COMPANY | 7.1 | 1.6 | 1.5 |
| STI RETURN | 5.6 | 3.5 | 16.5 |

PRICE VS. STI



Source: Bloomberg, PSR

KEY FINANCIALS

| Y/E Dec, SGD mn | FY19 | FY20 | FY21e | FY22e |
|-----------------|-------|-------|-------|-------|
| Revenue | 3,633 | 3,013 | 3,118 | 3,399 |
| EBITDA | 447.5 | 375.4 | 396.0 | 447.0 |
| Net Profit | 363.1 | 297.3 | 311.9 | 348.4 |
| P/E (X) | 15.1 | 18.5 | 17.7 | 15.8 |
| Dividend Yield | 3.7% | 4.0% | 4.5% | 5.0% |
| ROE | 14.5% | 11.5% | 11.6% | 12.5% |
| ROA | 11.1% | 9.2% | 9.2% | 9.9% |

Source: Company, PSR

VALUATION METHOD

16x PE Multiple FY22e

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Ref. No.: SG2021_0171



Financials

| Inco | | | |
|------|--|--|--|
| | | | |
| | | | |

| Y/E Dec, SGD '000 | FY18 | FY19 | FY20 | FY21e | FY22e |
|-----------------------------|-----------|-----------|-----------|-----------|-----------|
| Revenue | 3,484,603 | 3,633,431 | 3,012,894 | 3,118,345 | 3,398,996 |
| Gross profit | 955,307 | 907,505 | 796,450 | 818,806 | 888,138 |
| EBITDA | 453,926 | 447,488 | 375,384 | 396,030 | 446,968 |
| Depreciation & Amortisation | (30,726) | (38,692) | (41,607) | (41,818) | (44,763) |
| EBIT | 423,200 | 408,796 | 333,777 | 354,212 | 402,205 |
| Net Finance Inc/(Exp) | (982) | (523) | (470) | (800) | (1,600) |
| Profit before tax | 432,968 | 420,024 | 342,830 | 361,985 | 410,028 |
| Taxation | (62,885) | (56,643) | (45,426) | (49,954) | (61,504) |
| PATMI | 370,062 | 363,130 | 297,325 | 311,931 | 348,373 |

Per share data (SGD Cents)

| | • | | | | |
|---------------|-------|-------|-------|-------|-------|
| Y/E Dec | FY18 | FY19 | FY20 | FY21e | FY22e |
| EPS, reported | 127.7 | 125.3 | 102.5 | 107.4 | 119.9 |
| DPS | 70.0 | 70.0 | 75.0 | 85.0 | 95.0 |
| BVPS | 8.1 | 8.6 | 8.9 | 9.3 | 9.6 |

Cash Flow

| Y/E Dec, SGD '000 | FY18 | FY19 | FY20 | FY21e | FY22e |
|---------------------------|-----------|-----------|-----------|-----------|-----------|
| <u>CFO</u> | | | | | |
| Profit before tax | 432,968 | 420,024 | 342,830 | 361,985 | 410,028 |
| Adjustments | 25,920 | 28,504 | 40,938 | 36,094 | 38,250 |
| WC changes | (147,351) | (156,795) | 114,872 | 26,086 | (84,195) |
| Cash generated from ops | 311,537 | 291,733 | 498,640 | 424,166 | 364,082 |
| Tax paid | (56,331) | (61,509) | (45,020) | (49,954) | (61,504) |
| Others | (982) | (523) | (470) | (800) | (1,600) |
| Cashflow from ops | 254,224 | 229,701 | 453,150 | 373,412 | 300,978 |
| <u>CFI</u> | | | | | |
| CAPEX, net | (58,480) | (35,071) | (27,768) | (35,000) | (35,000) |
| Others | 9,924 | 10,329 | 7,880 | 6,573 | 8,222 |
| Cashflow from investments | (48,556) | (24,742) | (19,888) | (28,427) | (26,778) |
| <u>CFF</u> | | | | | |
| Share issuance, net | 40,555 | 7,698 | 15,554 | 0 | 0 |
| Loans, net of repayments | (39,988) | (4,021) | (1,120) | (2,000) | (2,000) |
| Dividends | (230,021) | (201,694) | (216,900) | (217,904) | (246,957) |
| Others | (7,286) | (6,969) | (11,786) | 4,000 | 4,000 |
| Cashflow from financing | (236,740) | (204,986) | (214,252) | (215,904) | (244,957) |
| Net change in cash | (31,072) | (27) | 219,010 | 129,082 | 29,243 |
| CCE, end | 712,826 | 714,467 | 928,740 | 1,057,822 | 1,087,065 |

Source: Company, Phillip Securities Research (Singapore) Estimates

| Ra | lance | She | et |
|----|-------|-----|----|
| | | | |

| Y/E Dec, SGD '000 | FY18 | FY19 | FY20 | FY21e | FY22e |
|-------------------------------|-----------|-----------|-----------|-----------|-----------|
| ASSETS | | | | | |
| PPE | 230,686 | 231,739 | 226,704 | 219,761 | 209,844 |
| Others | 667,755 | 697,170 | 689,533 | 689,608 | 689,653 |
| Total non-current assets | 898,441 | 928,909 | 916,237 | 909,370 | 899,497 |
| Receivables | 765,940 | 916,237 | 721,377 | 704,732 | 766,475 |
| Cash | 712,826 | 714,467 | 928,740 | 1,057,822 | 1,087,065 |
| Inventories | 808,166 | 706,150 | 656,453 | 686,036 | 747,779 |
| Others | 19,224 | 8,482 | 16,760 | 16,760 | 16,760 |
| Total current assets | 2,306,156 | 2,345,336 | 2,323,330 | 2,465,350 | 2,618,080 |
| Total Assets | 3,204,597 | 3,274,245 | 3,239,567 | 3,374,719 | 3,517,577 |
| | | | | | |
| LIABILITIES | | | | | |
| Accounts payables | 734,239 | 659,981 | 555,784 | 594,808 | 634,099 |
| Tax payable | 40,374 | 34,274 | 34,187 | 34,187 | 34,187 |
| Bank loan | 1,798 | 1,058 | 0 | 2,000 | 4,000 |
| Others | 74,029 | 49,380 | 36,152 | 36,152 | 36,152 |
| Total current liabilities | 850,440 | 755,294 | 636,228 | 677,252 | 718,543 |
| Deferred tax liabilites | 2,058 | 3,040 | 3,365 | 3,365 | 3,365 |
| Total non-current liabilities | 2,058 | 20,358 | 14,210 | 14,210 | 14,210 |
| Total Liabilities | 852,498 | 775,652 | 650,438 | 691,462 | 732,753 |
| | | | | | |
| EQUITY | | | | | |
| Non-controlling Interests | 2,233 | 2,395 | 2,679 | 2,779 | 2,929 |
| Shareholder's Equity | 2,349,866 | 2,496,198 | 2,586,450 | 2,680,478 | 2,781,894 |

Valuation Ratios

| valuation Ratios | | | | | |
|-----------------------|--------|-------|--------|-------|-------|
| Y/E Dec | FY18 | FY19 | FY20 | FY21e | FY22e |
| P/E (X) | 14.8 | 15.1 | 18.5 | 17.7 | 15.8 |
| P/B (X) | 2.3 | 2.2 | 2.1 | 2.0 | 2.0 |
| EV/EBITDA (X) | 10.5 | 10.7 | 12.2 | 11.2 | 9.9 |
| | | | | | |
| Growth & Margins | | | | | |
| <u>Growth</u> | | | | | |
| Revenue | -13.0% | 4.3% | -17.1% | 3.5% | 9.0% |
| EBITDA | -1.0% | -1.4% | -16.1% | 5.5% | 12.9% |
| EBIT | -1.0% | -3.4% | -18.4% | 6.1% | 13.5% |
| PATMI | -0.7% | -1.9% | -18.1% | 4.9% | 11.7% |
| <u>Margins</u> | | | | | |
| Gross margin | 27.4% | 25.0% | 26.4% | 26.3% | 26.1% |
| EBITDA margin | 13.0% | 12.3% | 12.5% | 12.7% | 13.2% |
| EBIT margin | 12.1% | 11.3% | 11.1% | 11.4% | 11.8% |
| Net profit margin | 10.6% | 10.0% | 9.9% | 10.0% | 10.2% |
| Key Ratios | | | | | |
| ROE | 15.7% | 14.5% | 11.5% | 11.6% | 12.5% |
| ROA | 11.5% | 11.1% | 9.2% | 9.2% | 9.9% |
| Dividend Yield | 3.7% | 3.7% | 4.0% | 4.5% | 5.0% |
| Dividend Payout Ratio | 54.8% | 55.8% | 73.2% | 79.2% | 79.2% |





| PSR Rating System | m | | |
|-------------------|----------------|--------|---|
| Total Returns | Recommendation | Rating | - |
| > +20% | Buy | 1 | |
| +5% to +20% | Accumulate | 2 | |
| -5% to +5% | Neutral | 3 | |
| -5% to -20% | Reduce | 4 | |
| < -20% | Sell | 5 | |

We do not base our recommendations entirely on the above quantitative return bands. We consider qualitative factors like (but not limited to) a stock's risk reward profile, market sentiment, recent rate of share price appreciation, presence or absence of stock price catalysts, and speculative undertones surrounding the stock, before making our final recommendation



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